

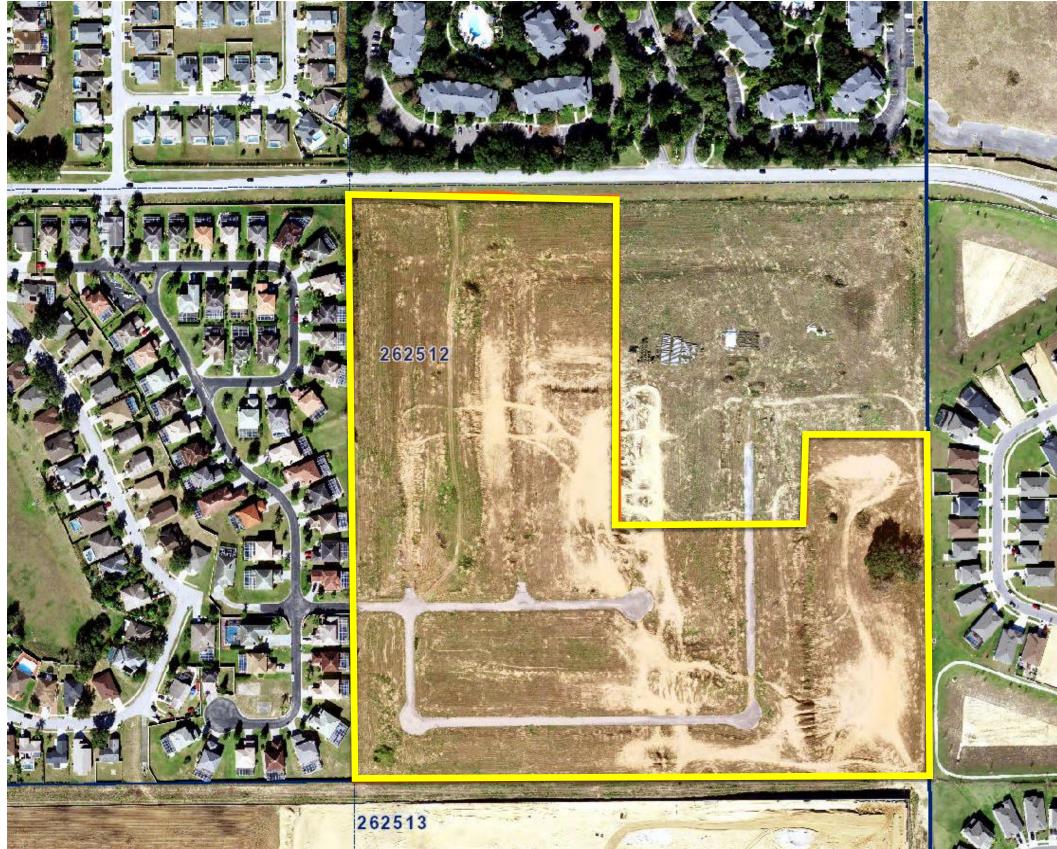
# DAVEN POINTE

CONFIDENTIAL

Vacant Land – Residential Opportunity Davenport, FL



### **PROPERTY SUMMARY**



The property is located on Florence Villa Grove Road in Davenport, Florida. The site is less than a 15-mile drive from Walt Disney World Resort. The property is one block east of US Hwy-27, and one-mile south of the US Hwy-27 & US-192 Intersection, which combined boasts over 90,000 Vehicles Per Day (VPD). Furthermore, the property is a short drive to Interstate-4, the busiest cross-state highway. The property is in close proximity to large employers, Orlando International Airport, and many other high driving establishments.



Florence Villa Grove Rd, Davenport F
Polk County
26-25-12-000000-022010
28.76 Acres
Planned Development with a RL-4
Planned Development
+/- 224
Townhomes





 $\sum_{i=1}^{n}$ 

## **WHY DAVENPORT?**

#### ORLANDO **INTERNATIONAL AIRPORT**



- Handled 47.7 million passengers in 2018
- Currently undergoing a \$2.15 billion expansion
- Receives +/-200,000 tons of cargo per year
- Serves 135 domestic and international destinations
- 850 flights on 44 different airlines

#### **EMPLOYMENT**



- This Area thrives on large employers in the technology, entertainment, and healthcare industries.
- Region is No. 1 in the nation for job growth for the fourth consecutive year according to the Bureau of Labor Statistics.
- Orlando-Kissimmee MSA added 41,800 jobs from 2017 to 2018, achieving a growth rate of 3.3%

#### **FOUR CORNERS**



- This property is located in "Four Corners" a strategically located suburban community where Osceola, Polk, Lake, and Orange counties meet at the Center of the State.
- Four Corners is home to Interstate-4, Florida's busiest cross-state highway and Walt Disney World, one of the world's most popular attractions.
- This site astride the main thoroughfare between Orlando and Tampa
- In 2018, this area had a population growth of 4.12% and an increase in median household income of about 2.55%







### **ORLANDO INTERNATIONAL AIRPORT (MCO)**











- In 2018, MCO handled 47.7 million passengers, making it the busiest airport in Florida, and 10th busiest in the US.
- This airport has over 850 daily flights on 44 airlines.
- The airport serves 135 domestic and international locations.
- MCO is undergoing a major expansion known as 'South Terminal Complex', which will add 19 gates capable of accommodating at least 24 aircrafts.
- South Terminal expansion is a \$2.15 billion development.
- The three-floor facility is expected to inaugurate in late 2021.
- The airport receives approximately 200,000 tons of cargo yearly.



# **EMPLOYMENT**

The Orlando MSA is the strongest employment hub of Central Florida. This area has gained reputation for hosting large employers in the consumer goods, entertainment, technology, healthcare and distribution industries. This has led to an influx of highly qualified professionals moving to the area. The Orlando-Kissimmee-Sanford MSA is No. 1 in the nation for job growth for the fourth consecutive year according to the Bureau of Labor Statistics.





Employees: 74,000 NYSE: DIS





Employees: 918 NYSE: ORCL



Employees: 380



Employees: 17,000



Employees: 3,000 NYSE: PHM

ION

Employees: 1,769 NYSE: AON



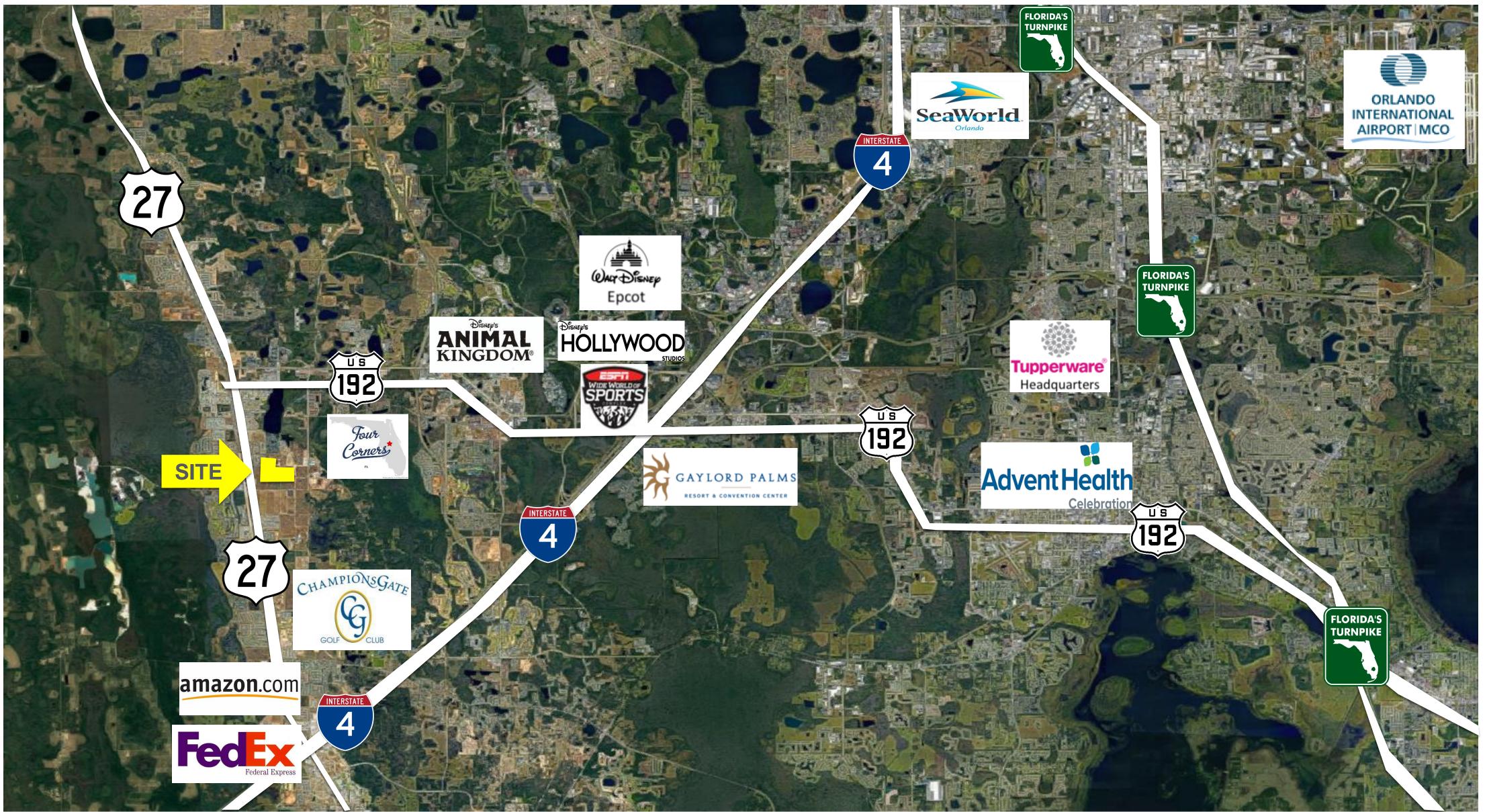
Employees: 689







#### **AREA OVERVIEW**





#### TRAFFIC MAP



Source: Florida Department of Transportation (FDOT) 2020

AADT = Annual Average Daily Traffic





#### **RESIDENTIAL DEVELOPMENTS**



Builder	Development Name	Development Type	Dista Su
Bahama Bay	Bahama Bay	Vacation Condo	0.0
KB Home	Magnolia at Westside	Single-Family	1.5
DR Horton	Murano At Westside	Townhomes	1.7
Pulte Homes	Windsor Island Resort	Single-Family	1.7
Park Square Homes	Trinity Ridge	Single-Family	2.0
Greengate	(Under Contract)	Apartments	0.5
Solara Resort	Mattamy Homes	Single-Family	2.1



#### 01 miles

5 miles

# 7 miles

#### 7 miles

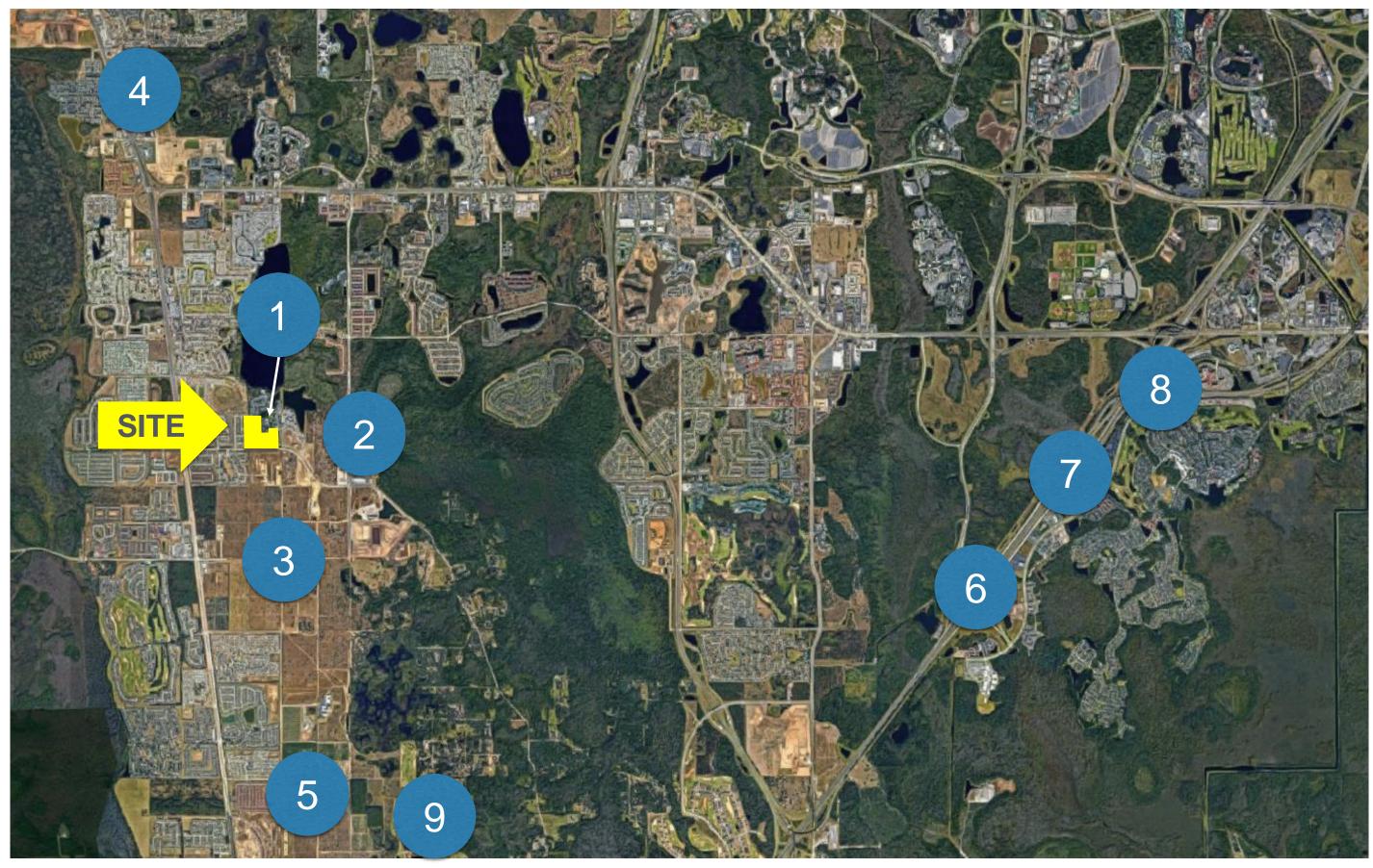
#### 0 miles

5 miles

# 1 miles

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# **SCHOOLS**



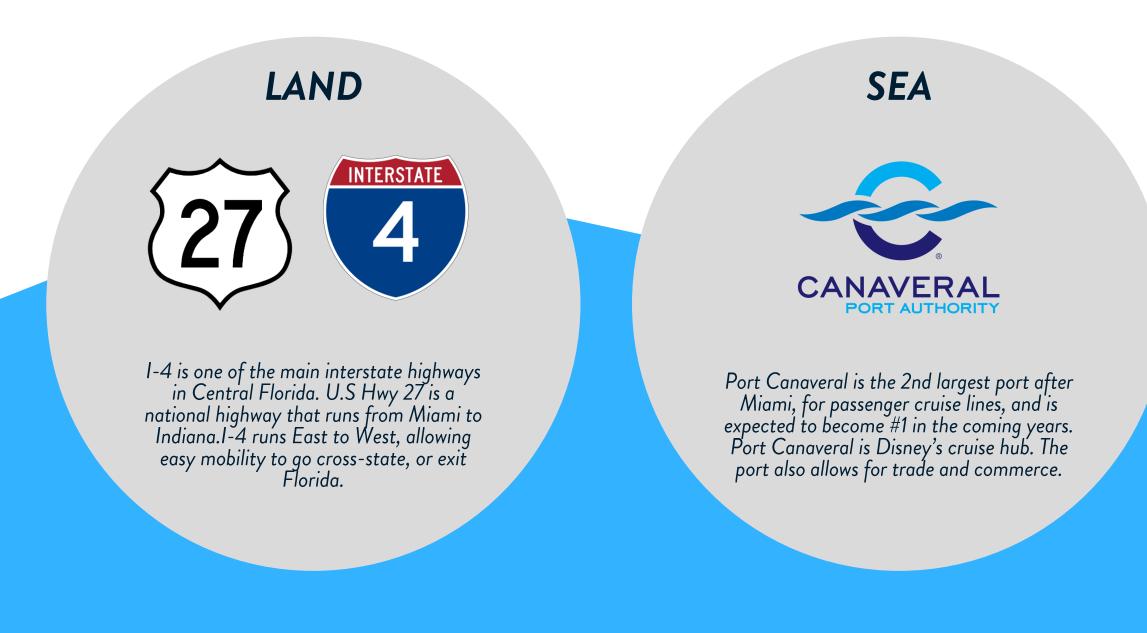
	School	Distance to Sub
1	Bridge Prep Academy	0.01 miles
2	Westside K-8 School	1.0 miles
3	Citrus Ridge Academy	1.8 miles
4	Pinecrest Academy Four Corners	3.7 miles
5	Four Corners Upper School	4.6 miles
6	Celebration High School	8.9 miles
7	Foreign Language Immersion School	9.5 miles
8	Celebration K-8 School	10.8 miles
9	Ridgeview Global Studies Academy	6.5 miles

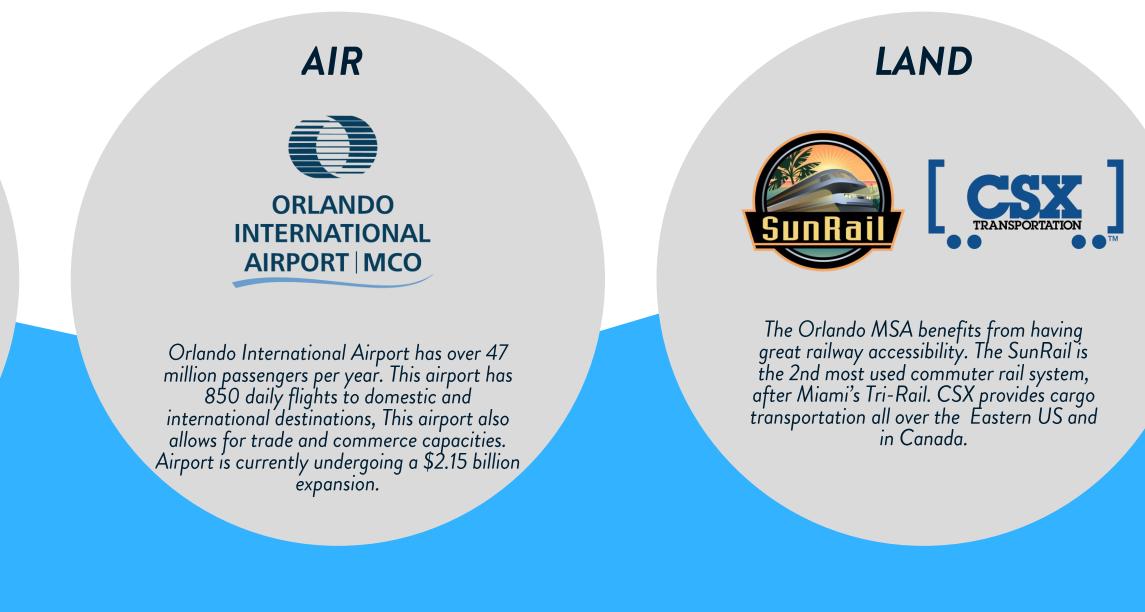




# ACCESSIBILITY, TRANSPORTATION & INFRASTRUCTURE

Davenport has a major advantage when it comes to accessibility, transportation, and infrastructure. The subject property has easy access to the 4 main forms of transportation, which include air, sea and land. All of this infrastructure is already built and operating and is seeing tremendous growth efforts due to the population increase in the area.







## MARKET OVERVIEW

The Greater Orlando MSA has gained notoriety in recent years as new residents have flocked to the area to take advantage of its outstanding quality of life characterized by, excellent year-round weather, entertainment, accessibility (land, air, sea), and most importantly, employment. An economic boom is well underway within the MSA with job growth and wage growth outpacing most other markets across the nation. These positive indicators have directly benefited the performance of the MSA's apartment market, where demand outweighs supply and landlords enjoy strong pricing power.

#1 Greater Orlando MSA Led the Nation in Job Growth for the Fourth Consecutive Year

Grade B-

Overall School Rating in Polk County is Grade B-

22nd

It is the 22nd Largest MSA in the United States

**3.2%** The MSA Boasts a Low

Unemployment Rate of 3.2%

Demographics data obtained and power

		5 1	1
	DEMOGRAPHICS		
	1 MILE	3 MILE	5 MILE
	POPULATION		
Total Population (2020)	2,615	26,503	49,216
Median Age	41.4	39.7	38.1
Total Population (2025)	2,869	31,295	58,740
Population Growth (2020-2025)	1.87%	3.38%	3.60%
НО	USEHOLDS & IINCOM	E	
Total Households	882	10,118	18,456
# of Persons per Household	2.96	2.62	2.67
Median Household Income	\$58,229	\$55,879	\$58,211
Owner Occupied	586	6,169	11,399
Renter Occupied	296	3,949	7,058



More than 550,000 students within a 100-mile radius, which leads to #38 ranked city with the youngest entrepreneurs (Lending Tree, 2018).



I-4 improvements are among the largest public works projects in the U.S. and ranked #3 best U.S. city to (WalletHub, 2018).



The unemployment rate in the Orlando MSA stands at a very healthy 3.2%, and Orlando-Kissimmee-Sanford MSA is No. 1 in the nation for job growth for the fourth consecutive year according to the Bureau of Labor Statistics.

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# FINANCIALS

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### TARGET RETURNS & PROFIT DISTRIBUTIONS

#### Returns

MAS Development will seek to generate attractive risk-adjusted returns on invested capital for its investors (the "Investors") and will seek to offer its Investors a risk-diversified portfolio of various real estate backed investment opportunities. The opportunity will act as a "Commitment Structure" and as such will only make capital calls on the Investors when the Sponsor has secured an actual investment opportunity for the Partnership. MAS Development will seek to invest its committed capital within 18 months of initial capital commitment.

As a whole, MAS Development will target an Internal Rate of Return ("IRR") between 18% and 35% on individual deals, net of all fees and costs, although there can be no assurances that such IRR's will be achieved.

# **Profit Split**

Once all project expenses have been paid and all equity investment has been returned, the Sponsor / Investor splits shall be as follows:

Note: Investor/Sponsor splits shall be calculated as a <u>waterfall</u> reverse test based on the returns realized by individual deals.

Annual Return	Investor Split	Sponsor Split
10% or Lower	100%	0%
>10% to 15%	90%	10%
>15% to 20%	80%	20%
>20% to 25%	70%	30%
>25% to 30%	60%	40%
>30%	50%	50%

The assets that MAS Development will typically purchase do not provide for immediate liquidity and the bulk of our investment will not be distributable to the Investors until the asset has been sold. It is anticipated that the Partnership will "lock up" Investors for a period of three (3) years with possible two, one (1) year extensions.

This is an <u>event driven opportunity</u> and return of invested capital will only be available upon the sale of the acquired assets, except that cash flow, if available, will be distributed quarterly. A detailed budget will be prepared for each investment, which will detail all project costs and estimated sales projection.



# **INVESTOR & SPONSOR SPLIT EXAMPLES**

<b>_</b>		4
Exam	ble	1:

Capital Investment:	\$1,000,000
Project Net Profit:	\$600,000
Project Term:	2 years (24 months)

#### A.) Test the 50% Investor Split

- 1.) (Project Net Profit) x (Investor Split) -> \$600,000 x 50% = \$300,000
- 2.) \$300,000 / (Capital Investment) -> \$300,000 / \$1,000,000 = 30% Total Net Return
- 3.) 30% / (Project Term) -> 30% / 2 = 15% Annualized Return
  - 15% does not meet the 30% or higher Annualized Return -> **FAILED**

#### B.) Test the 60% Investor Split

- 1.) (Project Net Profit) x (Investor Split) -> \$600,000 x 60% = \$360,000
- 2.) \$360,000 / (Capital Investment) -> \$360,000 / \$1,000,000 = 36% Total Net Return
- 3.) 36% / (Project Term) -> 36% / 2 = 18% Annualized Return
  - 18% does not meet the >25% to 30% Annualized Return -> **FAILED**

#### C.) Test the 70% Investor Split

- 1.) (Project Net Profit) x (Investor Split) -> \$600,000 x 70% = \$420,000
- 2.) \$420,000 / (Capital Investment) -> \$420,000 / \$1,000,000 = 42% Total Net Return
- 3.) 42% / (Project Term) -> 42% / 2 = 21% Annualized Return
  - 21% does meet the >20% to 25% Annualized Return -> **PASSED**
  - In this scenario the split would be 70% to Investor and 30% to Sponsor.

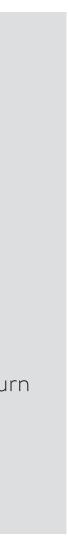
#### **Example 2**:

Capital Investment:\$1,000,000Project Net Profit:\$800,000Project Term:1.17 years (14 months)

#### A.) Test the 50% Investor Split

- 1.) (Project Net Profit) x (Investor Split) -> \$800,000 x 50% = \$400,000
- 2.) \$400,000 / (Capital Investment) -> \$400,000 / \$1,000,000 = 40% Total Net Return
- 3.) 40% / (Project Term) -> 40% / 1.17 = 34% Annualized Return
  - 34% does meet the 30% or higher Annualized Return -> **PASSED**
  - In this scenario the split would be 50% to Investor and 50% to Sponsor.

Annual Return	Investor Split	Sponsor Split
10% or Lower	100%	0%
>10% to 15%	90%	10%
>15% to 20%	80%	20%
>20% to 25%	70%	30%
>25% to 30%	60%	40%
>30%	50%	50%





# **DAVEN POINTE – COST ASSUMPTIONS**

TOTAL COSTS	\$ 5,309,345
Disposition Costs	\$ 168,000
Total Land, Entitlement & Loan Costs	\$ 5,141,345
Loan Costs	\$ 109,789
Entitlement Costs	\$ 831,556
Purchase Price	\$ 4,200,000
Lot Size (AC)	+/- 28 AC
Property Location	Davenport, FL

Loan Amount	50%	\$ 2,570,672
Equity Amount	50%	\$ 2,570,672
Contract Duration	Months	7
Holding Period	Months	5
Total Project Period	Months	12

Note: Please refer to the SUMMARY OF TERMS page for a detailed breakdown of costs and terms.

#### Entitlement Budget Cost

Cost:	Tote	al Amount	Tot	al Per Acre	% of Total Costs
Entitlement Costs:					
Reports	\$	65,600	\$	2,343	7%
Letters	\$	2,500	\$	89	0%
Legal	\$	10,700	\$	382	1%
Miscellaneous	\$	77,275	\$	2,760	8%
Consultants	\$	294,000	\$	10,500	31%
Municipal & Zoning Permitting Fees	\$	31,000	\$	1,107	3%
Financial Costs	\$	350,481	\$	12,517	37%
Total Entitlement Costs:	\$	831,556	\$	29,698	88%
Loan Costs	\$	109,789	\$	3,921	12%
Total Acquisition Costs	\$	941,345	\$	33,619	100%



## **DAVEN POINTE – FINANCIAL SUMMARY**

#### Profit Split Structure

Annual Return	Investor Split	Sponsor Split
0.0% up to 10%	100%	0%
10.01% up to 15%	90%	10%
15.01% up to 20%	80%	20%
20.01% up to 25%	70%	30%
25.01% up to 30%	60%	40%
30.01% and over	50%	50%

Finar	ncial Summary	
Loan Amount	50%	\$ 2,570,672
Equity Amount	50%	\$ 2,570,672
١	Net Profits	
Sales Price		\$6,720,000
Total Costs		\$ 5,309,345
Net Profit		\$ 1,410,655

Note: Please refer to the SUMMARY OF TERMS page for a detailed breakdown of costs and terms.

Internal Rate of Return	(IRR)
Annual IRR	<b>50.35%</b>
Profit Split	
Investor Profits (LP)	\$ 705,328
General Chart	
Project Net Profit	\$ 1,410,655
	\$ 2,570,672
Capital Invested	



# **DAVEN POINTE – CAPITAL CALLS**

Timin Annualism		_	Capital Call Summary		
Timing Assumption			Percentage of Equity	100%	
Start Date	June-2021	Internal Rate of Return (IRR)	Equity Funding	(\$2,570,672)	
Exit Date	June-2022	Annual IRR 50.35%			
Total Project Term (Months)	12		Equity Return	\$2,570,672	
		-	Investor Profit Share	\$705,328	

			Capital Calls			
Quarter	Q1	Q2	<b>Q</b> 3	<b>Q4</b>	<b>Q</b> 5	<b>Q</b> 6
Month	June-2021	Sept-2021	Dec-2021	Mar-2022	June-2022	Sept-2022
Percentage of Equity	12%	5%	80%	0%	0%	0%
Equity Funding	(\$385,601)	(\$128,534)	(\$2,056,538)	(\$0.00)	(\$0.00)	(\$0.00)
Equity Return	\$0.00	\$0.00	\$0.00	\$0.00	\$2,570,672	\$0.00
Investor Profit	\$0.00	\$0.00	\$0.00	\$0.00	\$705,328	\$0.00
Total	(\$385,601)	(\$128,534)	(\$2,056,538)	(\$0.00)	\$3,276,000	(\$0.00)

Note: Please refer to the SUMMARY OF TERMS page for a detailed breakdown of costs and terms.

#### 

**Capital Calls** 



## SUMMARY OF TERMS

The following terms sets forth the type, and to the extent possible, estimates of the amounts of all fees, compensation, income, distributions and other payments that the Sponsor will or may receive in connection with this investment and the operation of the Partnership.

Sponsor:	MAS Development, Corp.				
Legal Structure:	Florida Limited Partnership.	Type of Structure:	The Opportunity will be structured as a "Commitment Structure". The partnership will have various Single Purpose, LLC's as	Developer Fee:	A Developer fee to be paid to Sponsor shall be calculated at 6% over all costs of the project for all project pre-development work (which includes Land, Entitlement Costs, and Loan Costs) or \$180,000 whichever is greater, to be paid monthly over a 12-
Total Capital Investment:	Seeking to raise \$10 million in committed capital.		opportunities to acquire assets become available. From inception investor will commit to a total amount of capital that he/she will be		month period and capped even if property/asset has not been sold. As an incentive to dispose of an asset prior to 12 months thus increasing investor IRR's, any remaining unpaid balance due shall be paid to Sponsor as a "Success Bonus Payment" as long as
Target Acquisition Value:	\$750,000 to \$4,500,000 per deal.		responsible to contribute when and if the Sponsor makes a capital call(s). The Sponsor		the initial prefamount due to the Investors has been met.
Leverage:	50% to 60% of total costs.		will not make additional capital calls until such time as the Sponsor has targeted an investment for the partnership. The Sponsor	Acquisition Fee:	1% acquisition fee based on the value of the assets purchased, paid at closing.
Minimum Investment:	\$500,000 or if less, subject to our approval.		reserves the right to make additional capital calls to maintain a reserve to cover all expenses		
Sponsor Equity Investment:	Sponsor will commit to 5% of the required equity.		of the various assets. These rights are more specifically detailed in the Term Sheet.	Sales Expenses:	1% disposition fee based on the asset sales price to be paid to sponsor. If there are brokers involved, sales commissions will be negotiated.
Investor Requirement:	Investor must be an Accredited Investor as defined by Regulation-D of the US Securities Act of 1933.	Due Diligence Risk:	Sponsor shall take due diligence risk initially to determine if the deal fits the criteria and value- add proposition for the partnership. Any Dead	Equity Splits:	Equity Splits will be calculated at disposition of individual assets.
Term:	Three (3) years with possibility of a one (1) year extension if there is an asset that is yet to be sold off.		Deal Costs incurred during the sourcing period of deals that do not become part of the partnership shall be a cost born by the sponsor and not reimbursed.		10% or Lower: All profits go to the Investor >10% to 15%: 90% to Investor / 10% to Sponsor >15% to 20%: 80% to Investor / 20% to Sponsor
Investment Diversification:	The partnership will look to place the committed capital in several investment assets to create a diversified risk mitigated portfolio for its investors.	Dead Deal Costs:	During the course of each deal contracted, there will be expenses relating to management, due diligance work survey environmental soil decign		>20% to 25%: 70% to Investor / 30% to Sponsor >25% to 30%: 60% to Investor / 40% to Sponsor >30% : 50% to Investor / 50% to Sponsor
Equity/Interest Distribution:	After all project expenses, have been paid, all available cash will first go to repay 100% of all equity invested. Second to make up any outstanding interest to the investor if any. Third to both Investor and Sponsor per their respective equity splits.		diligence work, survey, environmental, soil, design, etc. In the event Sponsor chooses to cancel the contract after the initial due diligence period, these cost become "Dead Deal Costs" to the partnership and non-refundable expenses.	Additional Payment	is to Sponsor: Reimbursement of all out of pocket acquisition related fees and due diligence expenses including but not limited to brokerage, legal, surveys, appraisals, consultants, municipal fees, site studies, and overhead. Any deal in which land development expense is required such as building of roads, infrastructure or earthwork, will be billed at cost plus 10% construction management fee due to Sponsor.
Target Returns:	Annualized net equity interest returns from 18% to 35% on each individual asset closed.				

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# **DISCLAIMER / CONFIDENTIALITY**

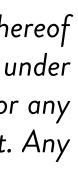
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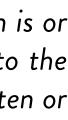
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