

CONFIDENTIAL



**Agador Spartacus
Development**

CATALINA POINTE

Residential Development Opportunity
Volusia County, FL

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PROPERTY SUMMARY

Catalina Pointe (“Property”) is located on Howland Blvd (SR-472) in Deltona, FL which boasts 30,000 Vehicles Per Day (VPD). The Property benefits from immediate access to major thoroughfares including the I-4 Corridor that connects to the greater Orlando and Tampa markets. The Property is less than a five-minute drive from the Howland Job Zone which includes the Portland Industrial Park, Medical Arts District, and Deltona Village.

Portland Industrial Park is a 250-acre logistic based industrial park just which just introduced a brand new 1.4M square-foot Amazon Distribution Center. Amazon’s distribution center will employ over 500 employees and is expected to employ over 1,500 employees over the next three to eight years.

Adjacent from the industrial Park is Deltona Village, a 150-acre mixed-use master planned development allowing for over 900,000 square feet of commercial, office, and retail. It’s currently anchored by EPIC Theaters, and it’s poised to become a centralized location for dining, and shopping.

Across the street from Deltona Village is the Medical Arts District, a brand-new 95-bed, \$152 million Halifax Health and UF Health hospitals that offers neurosurgery, heart, and vascular surgery as well as transplant services. The hospitals will employ well over 200 employees and is just minutes from the subject property. The Howland Job Zone has created over 1,000 new employees.

Deltona is experiencing transformation population and employment growth, driven by significant investment across multiple industries including healthcare, logistics, education, and construction. Furthermore, Deltona has emerged as a value alternative to living in Orlando, where multifamily rentals have increased 45% since 2020 – which is forcing the working class to seek more affordable living options.

The Property is bound to benefit from its immediate surrounding employment growth, population growth and overall connectivity to the rest if Orlando and Tampa metropolitan areas.

ADDRESS	2965 Howland Blvd Deltona, FL 32725
COUNTY	Volusia County
PARCEL ID	810900000064 810900000070
LAND AREA	+/- 36 Gross +/- 34.83 Acres Buildable
MUNICIPALITY	Volusia County
CURRENT ZONING	RPUD Ordinance No.24-2022 (Residential Planned Unit Dev.)
FUTURE LAND USE	MDR (Medium Density Residential)
PROPOSED USE	Single Story Duplex Cottages Single-Story Detached Cottages & Townhomes with Garages
NUMBER OF UNITS	280 units 60 1-bed Duplex Cottages 659 sf 116 2-bed Duplex Cottages 920 sf 32 3-bed Detached Cottage 1,139 sf 72 3-bed Townhomes 1,244 sf

Target Raise

Common Equity –
\$10.80 Million

Strategy

Workforce Housing

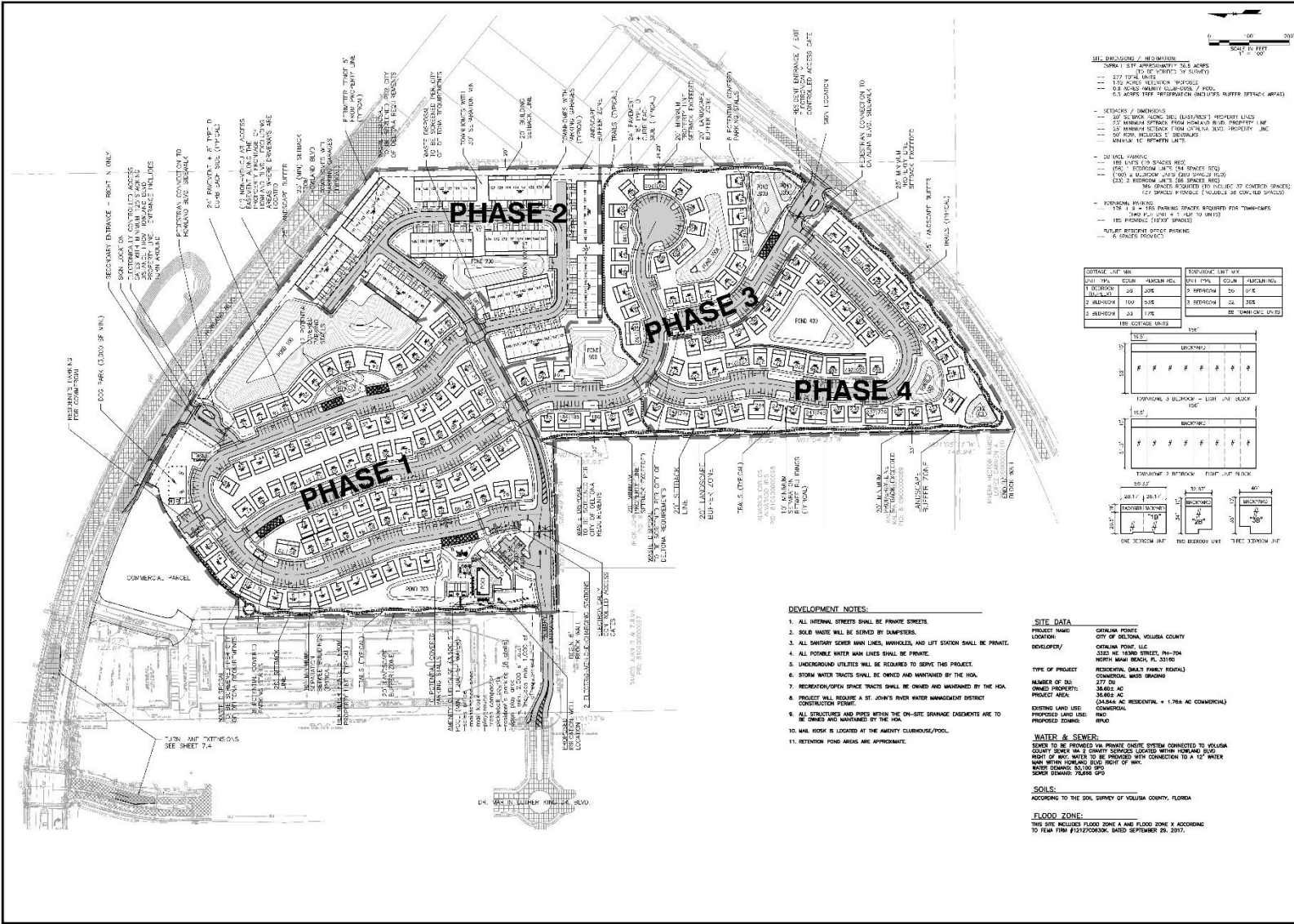
Target Returns

IRR: 34.42%
MOIC: 3.38x

Investment Term

5-Years

SITE PLAN



CAN-30924
600 N BROADWAY AVE, STE. 301
BARTOW, FL 33830
883-422-5517
www.quiggeengineering.com


QUIGGE ENGINEERING INC



DATE	REVISION

CATALINA PONTE
DELTONA, FLORIDA

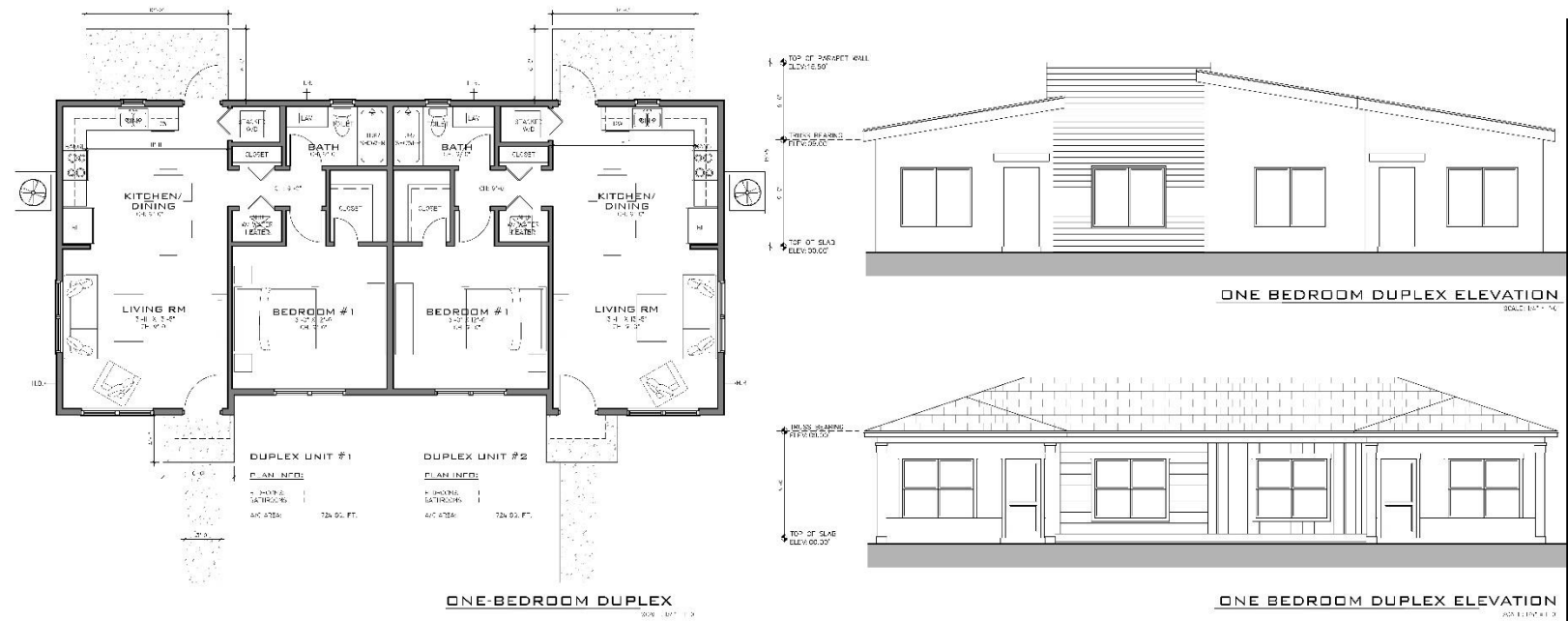
SECTION 8. IMP. USE, BUS. SEC.

OVERALL SITE PLAN

DATE	BY	DESCRIPTION
07-20-2024		
2101.001		

3.0

FLOOR PLAN

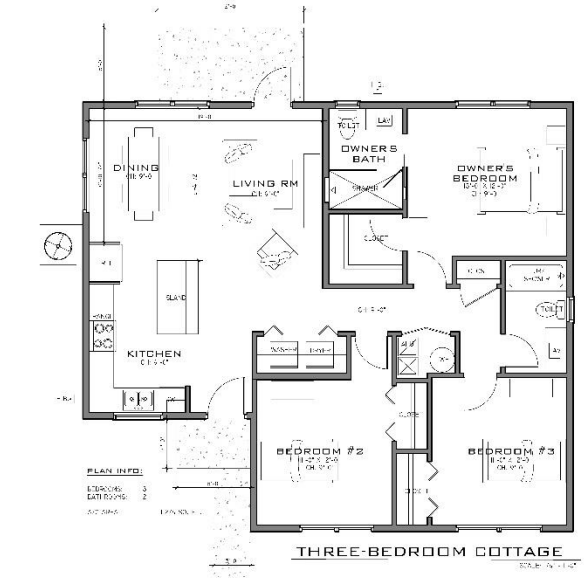
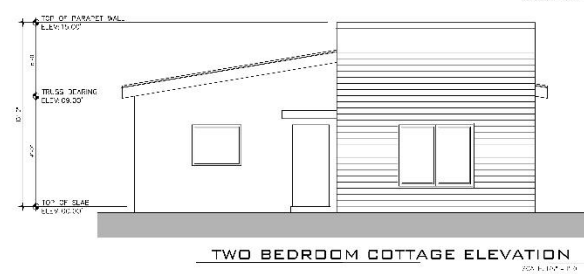
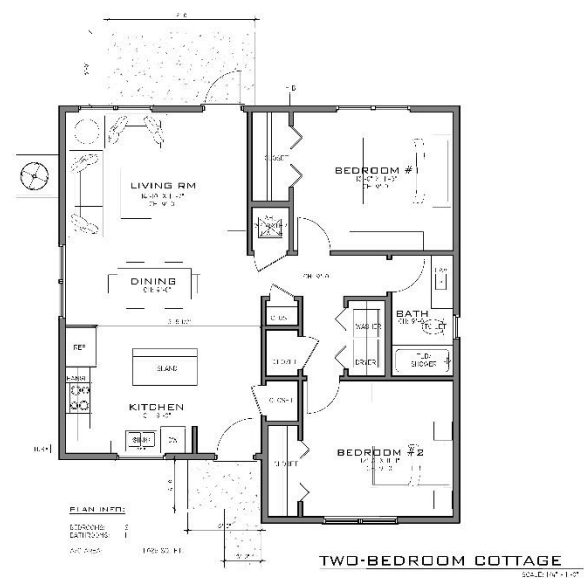


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studio
ARCHITECTURE

CATALINA POINT DEVELOPMENT
MAS DEVELOPMENT

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FLOOR PLAN

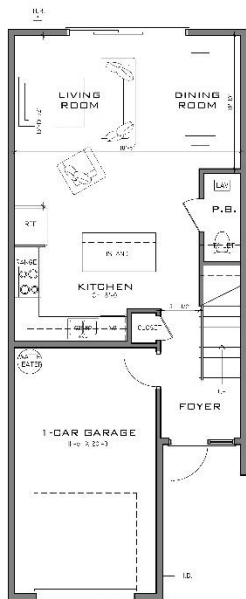


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CATALINA POINT DEVELOPMENT
MAS DEVELOPMENT

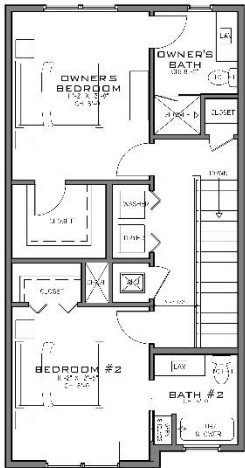
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TWO-BEDROOM TOWNHOUSE

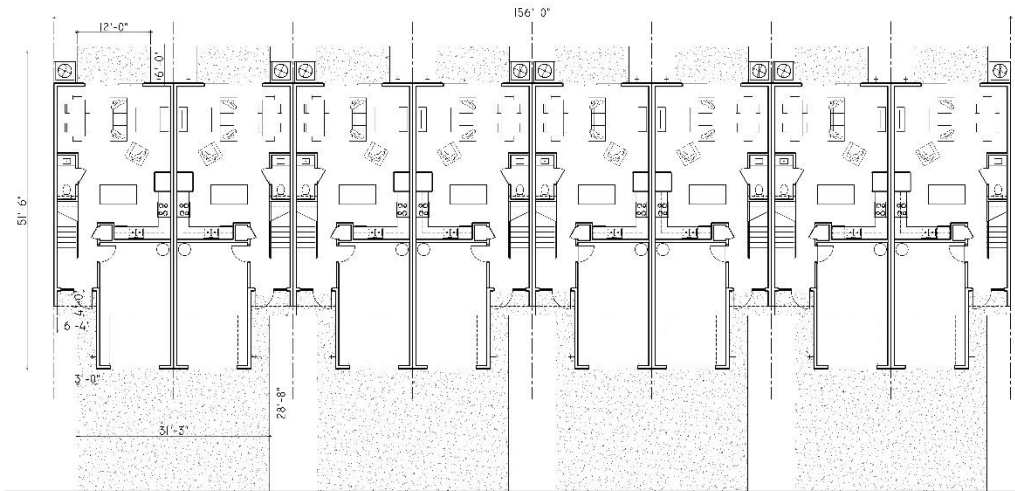


FIRST FLOOR PLAN
SCALE: 1/8" = 1'-0"

PLAN INFO:
4 TOWNHOMES: 1'-0" / 1'-0"
GARAGE: 10' x 22'-3"
KITCHEN: 9' x 10'
DINING: 8' x 10'
LIVING: 11' x 14'
TOTAL: 237 SQ. FT.



SECOND FLOOR PLAN
SCALE: 1/8" = 1'-0"



TWO-BEDROOM TOWNHOUSE LAYOUT
SCALE: 1/8" = 1'-0"



TWO-BEDROOM TOWNHOUSE ELEVATION
SCALE: 1/8" = 1'-0"



TWO-BEDROOM TOWNHOUSE ELEVATION
SCALE: 1/8" = 1'-0"

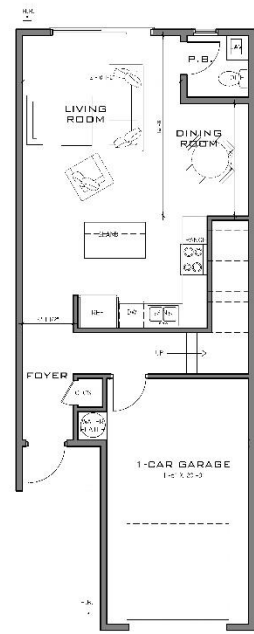
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CATALINA POINT DEVELOPMENT
MAS DEVELOPMENT

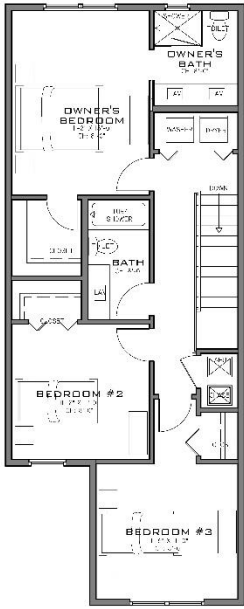
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FLOOR PLAN

THREE-BEDROOM TOWNHOUSE

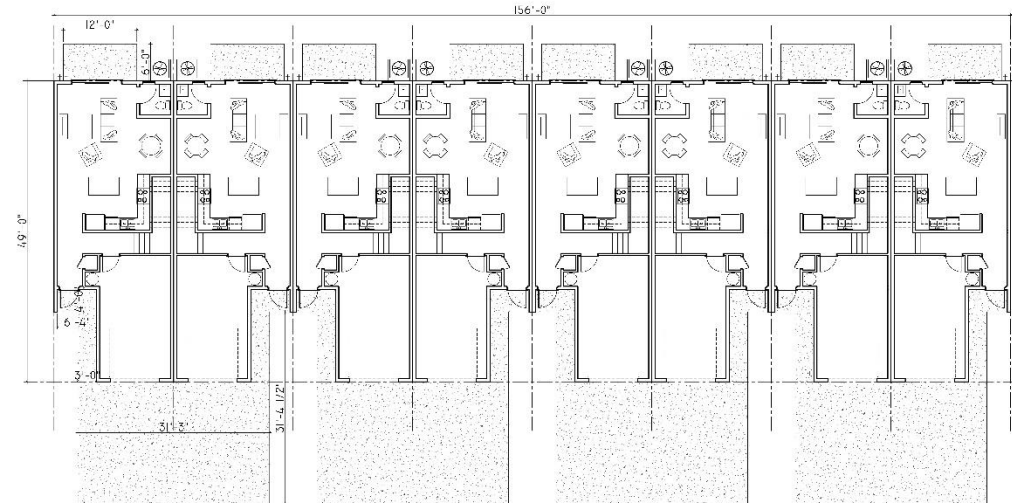


FIRST FLOOR PLAN
50'-0" x 10'-0"

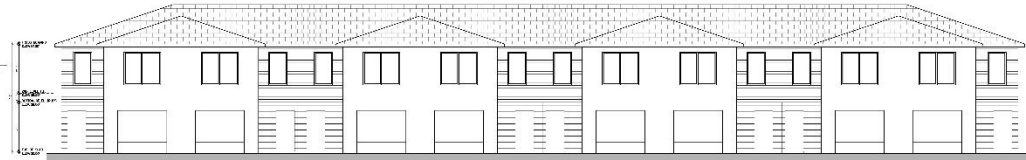


SECOND FLOOR PLAN
50'-0" x 10'-0"

PLAN INFO:
BEDS: 3
BATHS: 2
CAR SPACES: 1
TOTAL AREA: 1,100 SQ. FT.
TOTAL AREA: 1,100 SQ. FT.



THREE-BEDROOM TOWNHOUSE LAYOUT
50'-0" x 10'-0"



THREE-BEDROOM TOWNHOUSE ELEVATION
50'-0" x 10'-0"



THREE-BEDROOM TOWNHOUSE ELEVATION
50'-0" x 10'-0"

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WHY BUILD-TO-RENT (“BTR”)

Build-to-Rent (“BTR”) can capitalize on the lack of build-to-rent supply by delivering an in-demand product in one of the country’s fastest growing markets.



MARKET RESILIENCE

Favorable Build-to-Rent (“BTR”) fundamentals are capturing significant attention from institutional investors given its infancy and market absorption capabilities. Consumer demand is fueled by tenants seeking true home-like residential experience, while maintaining the moving and financial flexibility in a rental.

Higher borrowing costs and tighter lending conditions are causing a slowdown in new BTR starts, protecting the sector from experiencing a supply shock.



SUPPLY-SIDE SUPPORT

Rising residential mortgage rates coupled with a compressed home supply pipeline due to high construction costs and homeowner’s inability to secure residential mortgages at attractive rates has led to home ownership becoming increasingly unattainable for many individuals and families.



FORWARD-LOOKING

Per CBRE, when considering that institutional investors only account for 3-4% of the Single-Family Rentals (“SFR”) ownership in the USA, the BTR market is expected to absorb domestic and global institutional capital in the coming years at an accelerated rate.



PRODUCT COMPARATIVE ADVANTAGE

BTR communities are finished with resort style amenities, creating a live-play-work environment for young-families and first-time home occupiers.

BTR YOY growth rate in Florida are projected at 4% for 2023, double the national average. John Burns Real Estate Consulting reported that “vacant units are very hard to find” in Florida.

BUILD-TO-RENT: A GOOD INVESTMENT



TAX ADVANTAGES:

Benefits of income producing real estate investments include the ability to offset the taxable impact on cash flows by the property's depreciation and delay a significant portion of the income tax liability until a sale event occurs. Thereafter, potential tax savings and tax liability postponement may also be realized through favorable "capital gain" elections. Further, as real estate investments are pursued with leverage, investors can reduce taxable cash flows by deducting the yearly interest payment. *



CASHFLOWS:

Build-to-Rent offers investors the added benefit of positive cash flows as the deal appreciates through its lifetime. As the home buyer's market weakens, demand for Build-to-Rent remains strong, which will keep vacancies low and rent levels strong. Macro and Micro market fundamentals support the long term positive Build-to-Rent cash flows.



HEDGE AGAINST INFLATION:

Real estate has historically been viewed as a hedge against inflation. In inflationary times, property value appreciates as tenant rental income, upon lease turnover, increases at or above the yearly inflation rate. In other words, the property valuation will continue to appreciate in value over time.

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BUILD-TO-RENT – LOW RISK & FLEXIBLE



NEW CONSTRUCTION:

Residential supply has been concentrated in the urban core and remains limited and even restricted in high-demand suburban locations. An experienced and detail-oriented developer is crucial in obtaining the necessary development approval plans.



CYCLE RISKS:

Given short-term leases, Build-to-Rent responds quickly to positive market forces, significantly accelerating the recovery from any potential downturn effects.



TENANT MIX:

Diverse resident backgrounds and jobs mitigate the landlord's dependence on one specific company or job market.



MARKET VOLATILITY:

Build-to-Rent rents fluctuate less than commercial properties given their short-term leases.



OPERATIONS:

Short-term leases and zero tenant concentration mitigates risk from dependence on a single tenant, positively impacting the property's performance and lessening investment risk relative to other income producing real estate alternatives.



LIQUIDITY:

There is an unprecedented amount of capital flooding into the Build-to-Rent sub-sector, making it one of the most liquid, and desired, real estate asset class of all.



INFLATION:

Build-to-Rent investments offer income appreciation and are a hedge against inflation.

Agador Spartacus is among the first developers in the country to create an innovative, effective and affordable way of living we call “attainable built-to-rent living”.

We are offering an attractive investment opportunity to tap into pent-up demand for new rental housing.

Unlike traditional two- or three-story apartment complexes which are vertical, all our homes would be single or two story with a private backyard. Our attainable product allows our residents to enjoy a carefree lifestyle as someone else tends to the home and yard maintenance. A socially active affordable lifestyle and beautiful amenities engage the residents, creating relationship and a true sense of community.

The gated, professionally managed community will feature a diverse unit mix with back yards, and state-of-the-art amenities.



Tenant Target

The Property will target the workforce sector including young families, move-up families, “life transitioners”, empty nesters, and professional millennials.

Workforce housing is internally defined as housing that is affordable for families whose incomes are 120% of the County’s area median income, adjusted by household size, as reported by the Florida State Housing Initiatives Partnership (“SHIP”) Program.

Product Demand

As witnessed through the recent senate passing of the SB-102 Live Local Act which encourages the development of affordable and workforce housing through providing tax incentives coupled with above-average net migration and job growth, Florida’s workforce and affordable supply is considerably trailing its demand.

Continued Demand

The ongoing lift of Florida’s infrastructure is continuing to attract the development of diverse employment hubs, ranging from manufacturing/logistical to healthcare facilities.

As businesses continue to relocate headquarters and expand into Florida, the necessity for workforce housing will continue to be relevant, while the Infrastructure Improvement and Jobs Act will expand interconnectivity between the suburban submarkets of Central Florida.

Advantage

We are offering residents a short work commute with the luxury of living in an amenity packed community.

Low Tenant Turnover

Affordability, amenity offerings, community comfort, and moving costs reduce the likelihood of tenant relocation. The turnover is much lower than apartments. Occupancy is “stickier” than Class A multi-family.

Steady Demand

Strong and growing employment foundation.

Reliable Cash Flows

Tenant mix tends to have stable, long-term employment.

Low Vacancy Rates

Given the housing product’s high demand, vacancy rates are lower than high-end properties.

Recession Resistant

The need for housing affordability amplifies during economic turmoil.

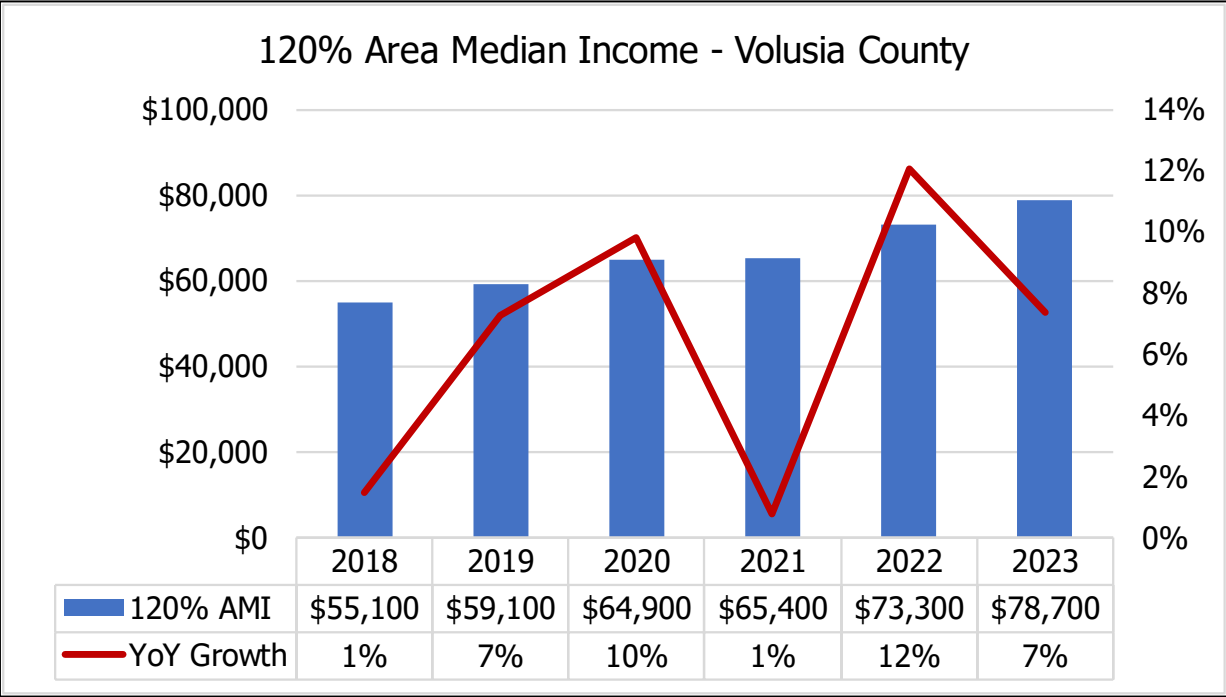
Strong Rent Growth

120% AMI is expected to continue to grow

WHY WORKFORCE HOUSING – TENANT PROFILE

Workforce housing serves the needs of people employed in the jobs that we rely upon to make every community viable. They are people such as professional millennials, young families, move-up families, empty nesters, and “life transitions” (i.e., divorce) – who are some of the moderate members of our community.

Tenant Profile (120% of AMI)
Hotel - Front Desk Clerk
Law Firm - Legal Assistant
County Schools - Teachers
Municipal Police Department - Police Officer
Municipal Fire Rescue Dept. – Fire Fighter
Dick's - Sales Associate
Progressive Insurance - Claims Admin Support
University of Florida - Instructor
Hospital - Medical Assistant
Publix - Manager
Agador Spartacus – Construction Worker



The above table illustrates the resilient 120% Area Median Income growth in Volusia County. Indicating that the Property’s tenant target is in a position to absorb market growth through the lifetime of the investment.

WHY FLORIDA

Florida continues to be at the forefront of US growth while maintaining strong economic metrics.



POPULATION GROWTH: 1.9% FROM 2021 to 2022

Florida is the nation's fastest growing state for the first time since 1957. Growing at a 1.90% rate from 2021 – 2022, significantly higher than the US rate of 0.38%.



UNEMPLOYMENT RATE: 2.7% (JULY 2023)

Though Florida has faced recent positive net migration, the state has an unemployment rate of 2.7%, lower than the national average of 3.8%



EMPLOYMENT GROWTH: THIRD LARGEST JOB GROWTH - 3.2% YOY JOB GROWTH (JULY 2023)

Florida has a year-over-year non-agricultural job growth rate of 3.2%. Florida is expected to have a population of 26M by 2030, creating the need for 1.62M new jobs.



INFRASTRUCTURE UPLIFT: \$16+ BILLION

Florida is in the midst of a major infrastructure uplift, with the intention of increasing the interconnectivity on a state and national level. The Infrastructure Improvements and Jobs Act is estimated to bring \$16.7 billion in transportation. An additional \$7 billion infrastructural plan has been introduced to lawmakers.

WHY FLORIDA – DIVERSE ECONOMY

Florida is home to a diverse economic base. Major industries include healthcare, tourism, finance, manufacturing/logistics, technology, and agriculture, providing a stable employment foundation.

Florida ranks **#1**
in the nation for new
Business formations

- Florida Dept of Economic Opportunity

Florida ranks **3rd**
in the nation for
workforce growth

- Site Selection Magazine

Florida has **TOP 5**
of the 10 best real estate
Metros in the nation

- Zillow 2023

Florida ranks **2nd**
in the U.S. for economic
development

- FL Chamber of Commerce

Florida ranks **#1**
In attracting & developing
a skilled workforce

- Enterprise Florida

WHY ORLANDO MSA



1st housing demand

Orlando MSA was ranked as the most in-demand housing market in the nation with a positive net absorption of 3,232 (Orlando Economic Council & CBRE)



4th best market in U.S

The Orlando MSA is the 4th best market in the United States for development opportunities (CBRE)



3rd best college city

The Orlando MSA ranks as the 3rd best collect city in the nation (U.S World News & Report)



#1 ranked airport in the US

The Orlando Sanford International Airport is the #1 ranked airport in the U.S for seat capacity growth over the last decade – growing by more than 300% (USA Today)



#1 ranked in tourism

Orlando MSA is ranked the #1 tourist destination in the world (JLL)

POPULATION GROWTH



5.2 MM

The Orlando MSA experienced an influx of 61,000 new residents in 2020 which was the 5th largest number increase in the United States. The MSA is expected to have 5.2 MM residents by 2030 (1,100 residents per week)



\$500 MM

The Orlando Magic’s mixed-use sports complex is getting ready to break-ground. The 8.4 acre project will include a hotel tower, 420k sf of office space, restaurants, and retail. Delivery is expected in 2025



\$2.3 Billion

Due to the large population influx to Orlando MSA and the Central Florida markets, Interstate-4 is underway on a 21-mile long, \$2.3B renovation project called ‘Ultimate I-4’.

EMPLOYMENT GROWTH



1.4 MM SF

Portland Industrial Park welcomed a new 1.4 MM sf Amazon Distribution center, creating 500 new jobs and expected to bring in an additional 1,000 jobs in the near future



280,000

Since 2009, the Orlando MSA has added 280,000 jobs, an expansion of more than 25.4%. Regional employment is expected to grow by 12,244 over the 5-years



3.4%

Orlando MSA has experienced a 3.4% wage growth annually in Orlando, leading Florida (3.0%) and the national average (3.0%)



700+ Acres

Universal Studios and Island of Adventures have plans to add over 700 acres of new attraction, doubling the total size and is projected to open in 2023

HOWLAND JOB ZONE

The Property benefits from immediate access to Deltona’s Howland Job Zone, a major master-planned development comprised of the Portland Industrial Park, Deltona Village, and the Medical Arts District. The Portland Industrial Park is a logistics based industrial park home to a brand new 1,400,00 sf Amazon Distribution Center that has already created over 500 new jobs with an additional 1,000 coming soon. Deltona Village is a 150-acre mixed-use master-plan poised to become a centralized commercial hub for dining, shopping, entertainment, and living. This major project is home to EPIC Theaters, big box realtors such as Wawa and Starbucks, and a 600+ unit apartment community by Integra. The Medical Arts District is home to over 200 employees that work at the recently built \$152 million Halifax Health | UF Health hospital. The hospital which opened in 2020, offers neurosurgery, heart, and vascular surgery as well as transplant services.

The immediate area is evolving into a dynamic live-work-play neighborhood while remaining a short 25-minute drive to the beautiful Florida coastline and beaches to the east and 25-minutes drive from Downtown Orlando.



ECONOMIC OVERVIEW

ACCESSIBILITY, TRANSPORTATION & INFRASTRUCTURE

Deltona has a major advantage when it comes to accessibility, transportation, and infrastructure. The Property has convenient access to the four main forms of transportation, of which include air, sea, and land. All this infrastructure is already built and operating and is seeing tremendous growth efforts due to the rapid population increase in the area.

Interstate 4 is an Interstate Highway located entirely within the U.S state of Florida, maintained by the Florida Department of Transportation. Spanning 132.298 miles along a generally southwest-northeast axis, I-4 is entirely concurrent with State Road 400. Interstate-4 is underway on a 21-mile long, \$2.3B renovation project called ‘Ultimate I-4’.

Port Canaveral is the 2nd largest port after Miami, for passenger cruise lines, and is expected to become #1 in the coming years. Port Canaveral is Disney’s cruise hub. The port also allows for trade and commerce.

Orlando International Airport has over 47MM passengers per year. The airport has 850 daily flights to domestic and international destinations. The airport also allows for trade and commerce capacities. The Orland International Airport is undergoing a \$2.8 billion expansion to meet its record-setting demand and expected long-term growth.



HEALTHCARE & EDUCATION

In Orlando, the labor force continues to expand, driven by population growth and a robust local university pipeline in a state ranked #1 for higher education three running by U.S News and World Report. The Orlando region is home to 35+ colleges, universities, technical schools and private institutions, offering employment of a countercyclical nature for the metro.

The Property is located within a short drive to three major healthcare employers: Halifax Health | UF Heath, HCA Healthcare, and Advent Health. Employing over 8,700 employees.



DEMOGRAPHICS

POPULATION	1-MILE	3-MILE	5-MILE	HOUSEHOLDS & INCOME (2023)	1-MILE	3-MILE	5-MILE
Total Population (2023)	4,134	45,023	117,525	Total Households	1,431	16,233	44,121
Median Age	41.1	42.0	42.9	Average Household Size	2.87	2.76	2.65
Total Population (2028)	5,146	47,001	120,992	Median Household Income	\$64,433	\$63,037	\$62,961
Annual Population Growth (2023-2028)	4.48%	0.86%	0.58%				

EMPLOYMENT

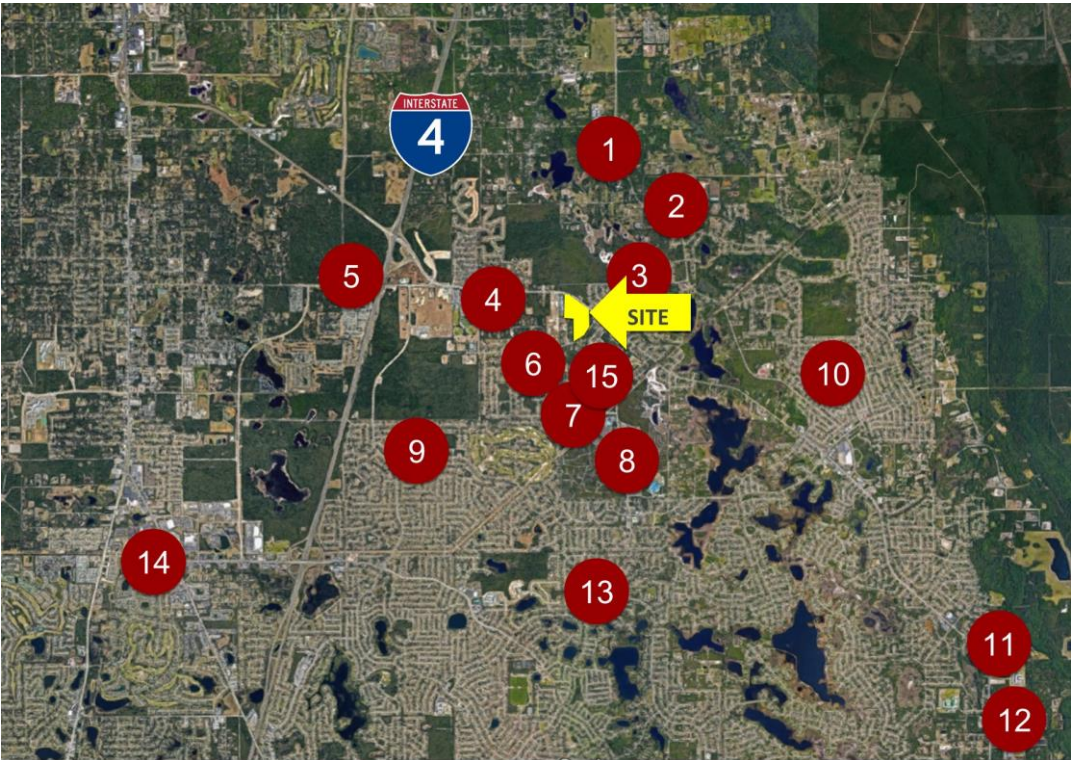
The Greater Orland MSA ranks number in the nation for job growth for the fourth consecutive year according to the Bureau of Labor Statistics (2022). This has led to a substantial influx of highly qualified professionals moving to the area and has gained a reputation of hosting large employers in the distribution/logistics, warehouse, entertainment, technology, healthcare, and consumer goods industries.

 Employees: 500 NYSE: AMZN	 Employees: 200	 Employees: 3197	 Employees: 800	 Employees: 760 NYSE: ISCA
 Employees: 750 NYSE: BC	 Employees: 525	 Employees: 525	 Employees: 500	 Employees: 500
 Employees: 460 NYSE: SPA	 Employees: 525	 Employees: 310 NYSE: BRO	 Employees: 300	 Employees: 250 NYSE: ARC
 Employees: 110	 Employees: 110 NYSE: BAX	 Employees: 100 NYSE: NPO	 Employees: 5510	 Employees: 4,426

AREA OVERVIEW - SCHOOLS

Volusia County Public Schools is the state’s thirteenth largest schools district with an enrollment of nearly 63,000 students and approximately 7,800 employees. More than half of the district’s employees are skilled teachers, all of whom are state certified. Approximately 43% of the instructional staff hold master’s degrees, education specialist degree or doctorate degrees.

Volusia County offers higher education options through Daytona State College, the University of Central Florida, Bethune-Cookman University, Embry-Riddle Aeronautical University, Keiser College, Stetson University, and Nova Southeastern University



	SCHOOL	RATING	DISTANCE TO SITE
1	Ivy Hawn Charter School	B	3.4 miles
2	Volusia Pine Elementary Schools	B-	2.7 miles
3	Deltona Adventist School	N.A	0.7 miles
4	Deltona High School	B	1.1 miles
5	Divine Academy of Volusia	N.A	2.3 miles
6	Timbercrest Elementary	B	1.8 miles
7	Galaxy Middle School	C+	1.9 miles
8	Deltona Lakes Elementary	B-	2.0 miles
9	Trinity Christian Academy	A-	3.9 miles
10	Friendship Elementary	C+	3.5 miles
11	Pride Elementary School	B-	6.0 miles
12	Pine Ridge High School	B-	6.2 miles
13	Volusia County Christian Academy	N.A	3.5 miles
14	Sunrise Academy	N.A	6.6 miles
15	Daytona State College - Deltona Campus	N.A	1.8 miles

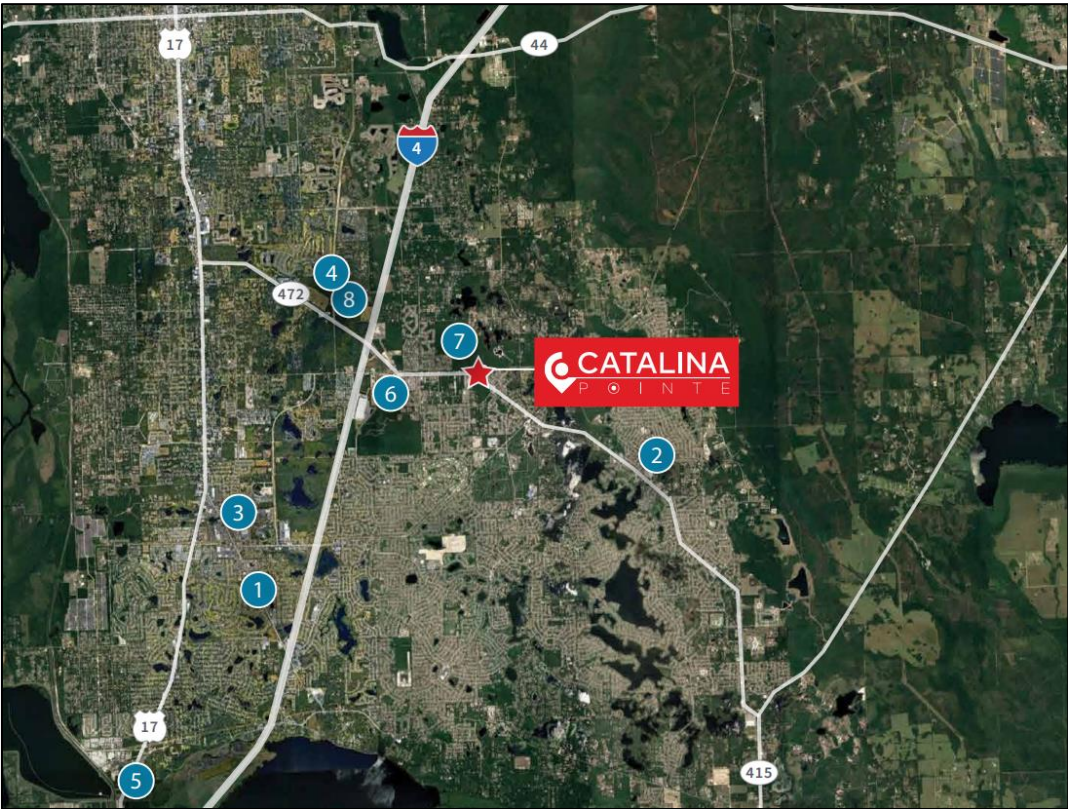
Source: Niche

AREA OVERVIEW - COMMERCIAL



Source: JLL

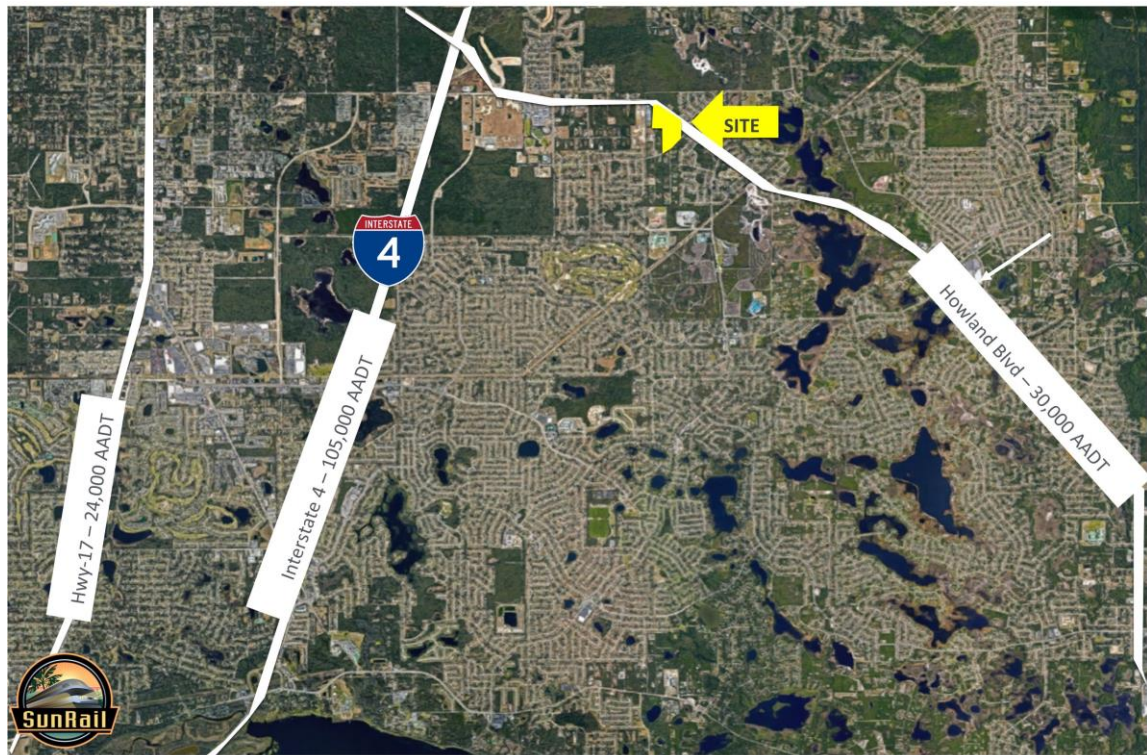
AREA OVERVIEW – RESIDENTIAL NEW CONSTRUCTION & PIPELINE



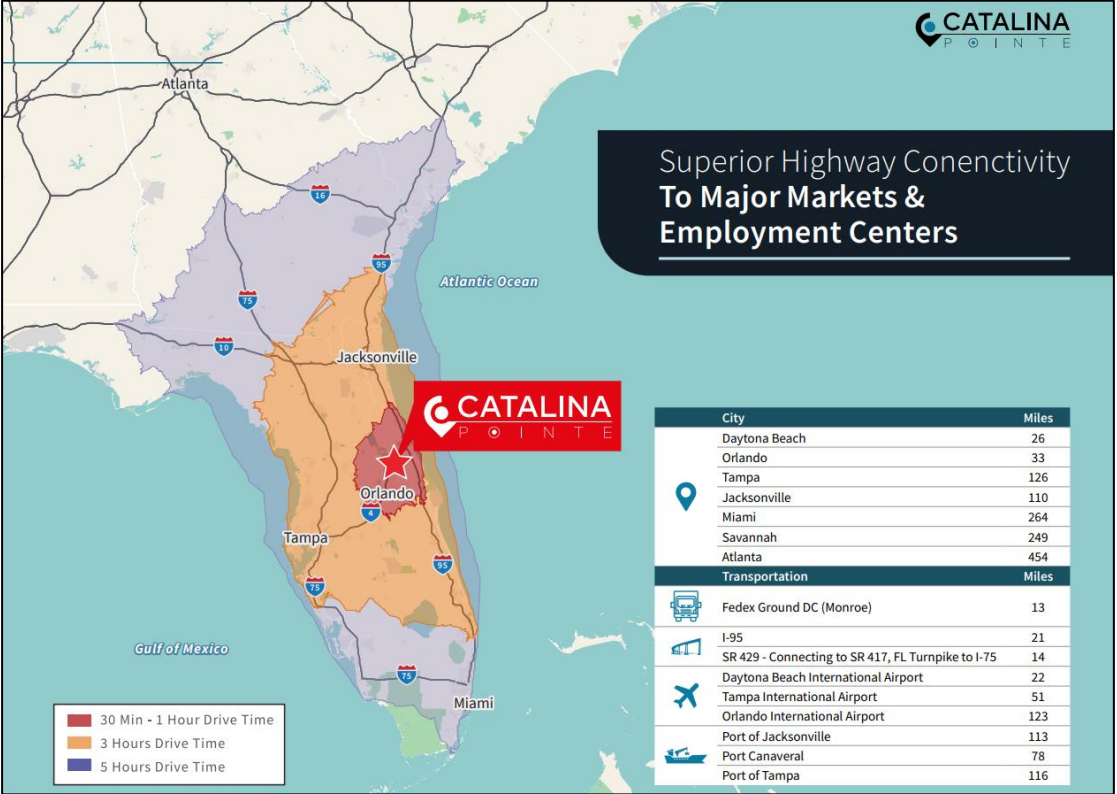
	BUILDER/OWNER	DEVELOPMENT NAME	YEAR OF COMPLETION	STATUS
1	N.A	Allure on Enterprise	2023	Lease-Up
2	D32 Builder	Enrico Ridge	2023	Lease-Up
3	Atalntic Housing Partners	Reserve at Orange City	2021	Stabilized
4	Centennial Holding Company	Century Dunes	2020	Stabilized
5	Hercules Living	Integra 289 E xchange I	2020	Stabilized
6	Integra	Integra Myst	2023	Lease-Up
7	Build2Rent District	E loah Estates	2024	Construction
8	Taylor Morrison	Yardly Deland Crossin	2024	Construction

TRAFFIC MAPS & STATEWIDE ACCESS

AADT = Annual Average
Daily Traffic



Source: Florida Department of Transportation (FDOT)



FINANCIALS – ASSUMPTIONS

Timing Assumptions

Analysis Start Date	Apr-24
Land Purchase Month	Apr-24

Construction:

Number of Months to Break Ground (After Land Purchase Date)	3 Months
Construction Start Date	Ju-24
Construction Duration	18 Months
Construction Finish Month	Dec-25
Months to Delivery	21

Other Timing:

Grand Opening Date	Jan-26
Operating Reserve Release Month (Construction Period)	33
Full Occupancy Month	33

Exit Assumptions

Sale Month	5-Years
Sale Date	Apr-29
Cap Rate	5.25%
NOI at Exit	\$5,882,381
Gross Sale \$	\$112,045,362
Gross Sale \$ / SF	\$412
Gross Sale \$ / Unit	\$400,162
Transaction Costs	3.00%
Months Held After Construction Completion	40 months

Operating & Leasing Assumptions

Expense Growth	2.50%
Ren Growth	3.00%
Tax Growth	2.00%
Other Income Growth	3.00%
Vacancy (%)	5.00%
Concession (%)	1.00%
Bade Debt (%)	0.50%
Non-revenue (%)	1.00%
Loss-to-Lease (%)	1.00%
% of Pre-Leased Units	10.0%
Number of Units Pre-Leased	28 Units
Start Leasing	Jan-26
Units Leased / Month	20
Months to Lease	14
Date Stabilized	Mar-27
Rent Growth To Delivery	3.0%

FINANCIALS – FINANCING ASSUMPTIONS & DEVELOPMENT CAPITAL

Construction Debt Assumptions

Loan to Cost	70.0% LTC
LTC Loan Amount	\$50,443,035
Construction Interest Reserve	\$4,756,989
Term (Stabilized Month)	Month 33
Construction Loan Start Month	Month 0
Construction Loan Payoff Month	Month 33
Spread over SOFR	5.25%

Permanent Debt Assumptions

Amortization period	30
Perm Debt Start Month	Month 33
Perm Debt Payoff	Month 60
NOI at Debt Acquisition	\$5,469,807
Loan To Value	70.0%
Cap Rate For LTV	5.0%
Loan Amount	\$76,577,298
Interest Rate	5.00%

Mezzanine / Preferred Equity Assumptions

Mezzanine/Preferred Equity Amount	\$10,809,222
Rate	15.0%
Implied LTC	15.00%
Mezz Start Month	Month 0
Mezz End Month	Month 33

Development Budget

Projected Costs	\$ Amount	\$ / NSF	\$ / Unit	\$ / AC
Acquisition Costs	\$8,448,760	\$31.03	\$30,174	\$240,022
Soft Costs	6,799,744	24.97	24,285	193,175
Development Costs	46,360,229	170.27	165,572	1,317,052
Financing Fees	5,909,518	21.70	21,105	167,884
Other Costs	4,543,228	16.69	16,226	129,069
Total Projected Costs	\$72,061,479	\$264.66	\$257,362	\$2,047,201

FINANCIALS – RENT ROLL

Floor Plan	SF	# of Units	%	PSF/Month	Monthly/Unit	Total
1BR- Duplex Cottages	659	60	14.5%	\$ 2.65	\$ 1,745	\$ 104,700
2BR - Duplex Cottages	920	116	39.2%	\$ 2.20	\$ 2,025	\$ 234,900
3BR - Cottages	1,139	32	13.4%	\$ 2.04	\$ 2,325	\$ 74,400
3BR - Townhomes	1,244	72	32.9%	\$ 2.03	\$ 2,525	\$ 181,800
Catalina Pointe Total	272,276	280	100.0%		\$ 10,870	\$ 595,800
Catalina Pointe Average	972			\$ 2.19	\$ 2,128	

FINANCIALS – PRO FORMA

	Annual Cashflow Summary						
	Year 0	Year 1	Year 2	Year 3	Year 4	Year 5	Total
Income:							
Scheduled Base Rental Revenue	\$0	\$0	\$704,322	\$6,287,251	\$8,046,938	\$8,288,346	\$23,326,858
Expense Reimbursement	0	0	24,825	221,605	283,628	292,137	822,195
Other Income	0	0	23,777	212,248	271,653	279,802	787,480
Detached Garages	0	0	8,896	79,408	101,633	104,682	294,620
Potential Gross Income	\$0	\$0	\$761,820	\$6,800,513	\$8,703,852	\$8,964,968	\$25,231,153
Economic Loss:							
General Vacancy	\$0	\$0	\$0	(\$174,540)	(\$435,193)	(\$448,248)	(\$1,057,981)
Concessions	0	0	(7,618)	(68,005)	(87,039)	(89,650)	(252,312)
Bad Debt	0	0	(3,809)	(34,003)	(43,519)	(44,825)	(126,156)
Non-Revenue Units	0	0	(7,618)	(68,005)	(87,039)	(89,650)	(252,312)
Loss to Lease	0	0	(7,618)	(68,005)	(87,039)	(89,650)	(252,312)
Effective Gross Income	\$0	\$0	\$735,156	\$6,387,956	\$7,964,025	\$8,202,946	\$23,290,082
Operating Expenses							
Payroll	\$0	\$0	(\$83,675)	(\$257,299)	(\$263,732)	(\$270,325)	(\$875,031)
Payroll Burden	0	0	(18,408)	(56,606)	(58,021)	(59,472)	(192,507)
Utilities	0	0	(49,029)	(150,765)	(154,534)	(158,397)	(512,725)
Administrative	0	0	(4,903)	(15,076)	(15,453)	(15,840)	(51,272)
Repairs & Maintenance	0	0	(24,515)	(75,382)	(77,267)	(79,199)	(256,362)
Contract Services	0	0	(29,418)	(90,459)	(92,720)	(95,038)	(307,635)
Real Estate Taxes	0	0	(316,955)	(969,883)	(989,281)	(1,009,066)	(3,285,185)
Turnkey Expense	0	0	(20,886)	(64,226)	(65,831)	(67,477)	(218,421)
Insurance	0	0	(127,476)	(391,988)	(401,788)	(411,833)	(1,333,085)
Marketing	0	0	(29,418)	(90,459)	(92,720)	(95,038)	(307,635)
Management Fee (% of EGI)	0	0	(22,055)	(191,639)	(238,921)	(246,088)	(698,702)
Total Operating Expenses	\$0	\$0	(\$726,737)	(\$2,353,782)	(\$2,450,268)	(\$2,507,773)	(\$8,038,560)
% of EGI	0%	0.00%	98.85%	36.85%	30.77%	30.57%	
Net Operating Income	\$0	\$0	\$8,420	\$4,034,174	\$5,513,757	\$5,695,173	\$15,251,522

FINANCIALS – PRO FORMA

	Annual Cashflow Summary						
	Year 0	Year 1	Year 2	Year 3	Year 4	Year 5	Total
Capital Expenditures Reserve	0	0	(6,829)	(60,665)	(77,267)	(79,199)	(223,959)
Cashflow after Vacancy & Reserve	\$0	\$0	\$1,590	\$3,973,509	\$5,436,490	\$5,615,974	\$15,027,563
Construction Costs							
Acquisition Costs	(\$8,448,760)	\$0	\$0	\$0	\$0	\$0	(\$8,448,760)
Soft Costs	0	(5,233,390)	(1,566,354)	0	0	0	(6,799,744)
Development Costs	0	(25,755,683)	(20,604,546)	0	0	0	(46,360,229)
Financing Fees	0	(1,219,196)	66,667	0	0	0	(1,152,529)
Other Costs	0	(2,524,016)	(2,019,213)	0	0	0	(4,543,228)
Total Construction Costs	(\$8,448,760)	(\$34,732,284)	(\$24,123,446)	\$0	\$0	\$0	(\$67,304,490)
Gross Sale Proceeds	\$0	\$0	\$0	\$0	\$0	\$112,045,362	\$112,045,362
Disposition Costs	0	0	0	0	0	(3,361,361)	(3,361,361)
Total	\$0	\$0	\$0	\$0	\$0	\$108,684,001	\$108,684,001
Unlevered Cashflow	(\$8,448,760)	(\$34,732,284)	(\$24,121,855)	\$3,973,509	\$5,436,490	\$114,299,975	\$56,407,074
Yield to Cost	0.00%	0.00%	0.00%	5.51%	7.54%	7.79%	20.85%
Construction Loan Interest Expense	0	(500,165)	(3,523,745)	(3,350,101)	0	0	(7,374,011)
Construction Proceeds	0	22,062,766	27,555,848	824,421	0	0	50,443,035
Construction Principal Repayment	0	0	0	(50,443,035)	0	0	(50,443,035)
Operating Reserve Release	0	0	89,753	0	0	0	89,753
Senior Debt Interest Expense	0	0	0	(932,278)	(3,798,827)	(3,730,379)	(8,461,484)
Senior Debt Principal Amortization/Repayment	0	0	0	(300,973)	(1,134,175)	(75,142,150)	(76,577,298)
Senior Proceeds	0	0	0	76,577,298	0	0	76,577,298
Mezz/Pref Equity Proceeds	0	10,809,222	0	0	0	0	10,809,222
Mezz/Pref Equity Interest Pay	0	0	0	(3,954,536)	0	0	(3,954,536)
Mezz/Pref Equity Principal Amortization/Repayment	0	0	0	(10,809,222)	0	0	(10,809,222)
Levered Cashflow	(\$8,448,760)	(\$2,360,462)	\$0	\$11,585,084	\$503,488	\$35,427,446	\$36,706,796

FINANCIALS - RETURNS

<u>Equity Split</u>			<u>Waterfall Assumptions</u>		<u>Sources and Uses of Cash</u>	
	\$ Amount	Percentage (%)			Sources	
LP/Investor Equity	\$9,728,300	90.0%	LP/Investor Equity	90.0%	Construction Debt	\$50,443,035
GP/Developer Equity	\$1,080,922	10.0%	GP/Developer Equity	10.0%	Equity	10,809,222
Total Equity	\$10,809,222	100.0%	First Promote	30.0%	Mezz Debt	10,809,222
					Total Sources	\$72,061,479
<u>Yield to Cost</u>			<u>Capital Stack</u>		Uses	
Yield to Cost (Untrended)		6.52%	Construction Debt	\$50,443,035	Acquisition Costs	\$8,448,760
Yield to Cost (at Stabilization)		7.48%	Common Equity	10,809,222	Soft Costs	6,799,744
			Mezz/Pref Equity	10,809,222	Development Costs	46,360,229
			Total	\$72,061,479	Financing Fees	5,909,518
					Other Costs	4,543,228
					Total Uses	\$72,061,479
<u>Returns Summary – Year 5</u>			<u>Returns Summary – Year 4</u>		<u>Returns Summary – Year 3</u>	
Unlevered IRR		16.3%	Unlevered IRR	18.4%	Unlevered IRR	22.7%
Unlevered Peak Capital	\$67,394,243		Unlevered Peak Capital	\$67,394,243	Unlevered Peak Capital	\$67,394,243
Unlevered Net Profit	\$56,407,074		Unlevered Net Profit	\$47,332,192	Unlevered Net Profit	\$38,543,828
Unlevered Profit Multiple	1.8x		Unlevered Profit Multiple	1.7x	Unlevered Profit Multiple	1.6x
Levered IRR	42.3%		Levered IRR	46.9%	Levered IRR	53.8%
Levered Peak Capital	\$10,809,222		Levered Peak Capital	\$10,809,222	Levered Peak Capital	\$10,809,222
Levered Net Profit	\$36,706,795		Levered Net Profit	\$31,362,292	Levered Net Profit	\$26,372,756
Levered Profit Multiple	4.4x		Levered Profit Multiple	3.9x	Levered Profit Multiple	3.4x
Investor IRR	34.42%		Investor IRR	37.17%	Investor IRR	40.94%
Investor Peak Capital	\$9,728,300		Investor Peak Capital	\$9,728,300	Investor Peak Capital	\$9,728,300
Investor Net Profit	\$23,125,281		Investor Net Profit	\$19,758,244	Investor Net Profit	\$16,614,836
Investor Profit Multiple	3.38x		Investor Profit Multiple	3.03x	Investor Profit Multiple	2.71x

FINANCIALS – WATERFALL SUMMARY

	Annual Waterfall Summary						
	Year 0	Year 1	Year 2	Year 3	Year 4	Year 5	Total
<u>Project Cashflow Summary</u>							
Distributable Cash	\$0	\$0	\$1,590	\$3,973,509	\$5,436,490	\$5,615,974	\$15,027,563
Construction Costs	(8,448,760)	(34,732,284)	(24,123,446)	0	0	0	(67,304,490)
Sales Proceeds	0	0	0	0	0	108,684,001	108,684,001
Fees/Interest/Financing	0	32,371,823	24,121,855	7,611,575	(4,933,002)	(78,872,529)	(19,700,278)
Total Project Cashflow	(\$8,448,760)	(\$2,360,462)	\$0	\$11,585,084	\$503,488	\$35,427,446	\$36,706,795
<u>Investor Cashflow Summary</u>							
Capital Contributions	(\$10,809,222)	\$0	\$0	\$0	\$0	\$0	(\$10,809,222)
Return of Capital	0	0	0	11,585,084	503,488	35,427,446	47,516,017
Investor Net Cashflow	(\$10,809,222)	\$0	\$0	\$11,585,084	\$503,488	\$35,427,446	\$36,706,795
LP/Investor Equity Contributions	(\$9,728,300)	\$0	\$0	\$0	\$0	\$0	(\$9,728,300)
LP/Investor Equity Distributions	0	0	0	10,217,093	317,197	22,319,291	32,853,581
LP/Investor Equity Net Cashflow	(\$9,728,300)	\$0	\$0	\$10,217,093	\$317,197	\$22,319,291	\$23,125,281

ALAN BENENSON, PRINCIPAL

Mr. Benenson is the President of MAS Development, a real estate investment, acquisition, and entitlement firm focusing on development projects, land acquisition, and land entitlements, across a variety of asset classes. Mr. Benenson has been extensively involved in the acquisition of land, design, project valuation, entitlement process, development, and disposition of over 3 million square feet of real estate. Mr. Benenson has successfully grown the land entitlement division, including the acquisition and entitlement of large tracts of land, with disposition to both national builders and REITs as well as private developers.

Prior to MAS Development, Mr. Benenson co-founded Universal Storage Group as owner/developer and was responsible for the acquisition, construction management, and development of several self-storage facilities across South Florida and Puerto Rico totaling over 550,000 square feet.

Mr. Benenson worked at Post Shell Improvements and Lotspeich Company, where he served as Project Manager and oversaw estimation, construction scheduling, cost tracking, contract negotiation, and project management. Later, Mr. Benenson founded Futurex Construction, which provided general contracting services for both commercial and residential projects and served as the sponsor and developer/general partner on various projects as well.

Mr. Benenson is a licensed general contractor and licensed real estate salesperson. Mr. Benenson holds a B.S. in Buildings Construction from the University of Florida and graduated with high honors.

SAMY COHEN, PRINCIPAL

Samy Cohen graduated with a degree in Business Administration and International Relations from Universidad Iberoamericana, in Mexico City, Mexico, in 2003. He subsequently completed coursework at Boston University and Florida International University. Samy is a Co-Founder and Principal of A.S. Development. Mr. Cohen has over 20 years of experience in real estate construction and hospitality development, having built +1,400 units and over 750,000 square feet of commercial projects.

Mr. Cohen's organizational planning skills, construction expertise, capital markets savviness and investor relation capabilities has made him rise to the top of all development organizations he has worked at prior to starting A.S. Development.

From 2017-2020 he was a Partner and Director of Operations at a renowned real estate development company where he developed in excess of \$200 million of hospitality assets.

In addition to his extensive experience as a sponsor and long-term track record of acquiring, constructing, developing and successfully exiting projects, Samy has an equally impressive following of capital, backed by a select group of ultra-high net worth individuals from Mexico and the United States.

ALBTERO DICHÍ, PRINCIPAL

Alberto Dichi is a Co-Founder and Principal of A.S. Development. Mr. Dichi has over 25 years of experience in real estate development and construction, having built +1,400 units and 2.5 million square feet of residential, hospitality and commercial office projects.

Mr. Dichi's managerial skills, construction expertise, and lengthy experience working hand-in-hand with premier architects makes him a savvy developer that is hyper-focused on creating efficient buildings. Prior to A.S. Development, he was a successful real estate developer in Mexico City, where he developed 32 residential buildings and 6 boutique offices towers.

In addition to his extensive experience as a sponsor and long-term track record of acquiring, constructing, developing and successfully exiting projects, Alberto has an equally impressive following of capital, backed by a select group of ultra-high net worth individuals from Mexico and the United States. Alberto graduated with a degree in Business Administration from Universidad Iberoamericana, in Mexico City, Mexico, in 1998.

NICO CHAMI, DIRECTOR OF ACQUISITIONS

Mr. Chami was born in Buenos Aires, Argentina and raised in Miami Beach, Florida. He attended Florida International University where he received a Master of Science in Real Estate Finance as well as a Bachelor's degree in Business Management with a concentration in International Business and Marketing. Mr. Chami then went on to join the Zylberglait Group at Marcus & Millichap as a Senior Financial Analyst, where he underwrote over 1MM square feet of real estate assets including office, industrial, multi-family, and retail totaling over \$900MM in value.

Currently, Mr. Chami serves as Director of Land Acquisitions for MAS Development, supporting the company across a number of categories including but not limited to: land acquisitions, valuation, market analysis, underwriting, operations, negotiations, financial modeling, and the entitlement process.

Mr. Chami has contributed to the purchasing of over 5MM square feet of real estate across asset classes including residential, and industrial, amongst others. His industry expertise, paired with his advanced analytical skills allows Mr. Chami to maximize value and generate the highest of investment returns for the firm.

NIKA ZYRYANOVA, DIRECTOR OF LAND ENTITLEMENT

Ms. Zyryanova was born in Yekaterinburg, Russia and moved to Florida in 2015. She is a graduate from Florida International University with a master's degree in International Real Estate. Ms. Zyryanova obtained her bachelor's degree in urban and Regional Planning from Florida Atlantic University. Prior to joining the MAS Development, she served as a Research Specialist of Urban Development at the Jorge M. Pérez Metropolitan Center, focusing on real estate development trends, market competitiveness, economic analysis, demographic data analytics, and planning advisory services to local jurisdictions.

As Director of Land Entitlement, Ms. Zyryanova's primary role is to take prospective projects through the feasibility and entitlement process. She is responsible for projects future development viability and development approvals.

She also manages and directs all aspects of the due diligence and entitlement process for new developments, including but not limited to general plan amendments, zoning changes, site plan approvals, and engineering approvals.

AARON BENENSON, SENIOR ACQUISITION ANALYST

Mr. Benenson was born and raised in Miami, Florida. He attended the University of Michigan where he received a Bachelors of Science in Financial Mathematics and Risk Management. Prior to joining MAS Development in 2023, Mr. Benenson worked at Rosin & Associates – a premier real estate consulting and advisory firm. During his 2 years at the firm, Mr. Benenson streamlined clients through all stages of the loan underwriting process with a focus on developing credit committee memos; highlighting the deals transaction plan, business plan, projected financials, macro and micro market trends, deal strength and weakness, and confirmation of all third-party reports. Mr. Benenson also performed over \$750 million of appraisal valuation for commercial real estate including multifamily, mixed-use, industrial complexes, retail, development sites, and office throughout New York City's five boroughs for commercial banks, private clients, and government agencies to utilize for acquisition, refinance, equity interest, and asset management purposes.

Currently, Mr. Benenson serves as Senior Acquisition Analyst for MAS Development, supporting the company across a number of categories including but not limited to: land acquisition, valuation, market analysis, underwriting, operations, negotiations, financial modeling, and entitlement process. Mr. Benenson's sharp analytical skills complemented with his macro real estate understanding, allows him to source acquisition deals at an attractive basis.

ALVARO GRAZZIANI, FINANCIAL CONTROLLER

Born and raised in the vibrant city of Caracas, Venezuela, Mr. Grazziani embarked on a journey of academic excellence and career development that has defined him as a prominent Business Administrator and Financial Management Specialist. Graduating with distinction, he earned his degree in Business Administration with a specialization in Management from Universidad Jose Maria Vargas.

His educational pursuits have equipped him with a comprehensive understanding of the intricacies of business management, encompassing finance, marketing, human resources, and operational efficiency. Mr. Grazziani's relentless dedication to mastering these fundamental principles has been a driving force throughout his career.

Having honed his skills across various sectors, including retail, manufacturing, wholesale, and international real estate, Mr. Grazziani has cultivated a sterling reputation for his exceptional leadership abilities, innovative mindset, and astute strategic planning capabilities. He is a trusted advisor and a catalyst for success in every organization he has been a part of.

Today, Mr. Grazziani serves as the Financial Controller for MAS Development, adding both national and international financial expertise to the team.

HELEN L. CRUZ, CHIEF FINANCIAL OFFICER

Born in Miami, FL, Mrs. Cruz embodies the American dream as a first-generation Cuban American. Her parents' journey during "Operation Peter Pan" in the 1960s instilled in her a profound appreciation for opportunity and determination.

Helen holds a distinguished academic record, achieving a dual major from Ashford University's Forbes School of Business. Her educational background includes a master's degree in Business Administration (MBA) and Organizational Finance Management, complemented by a minor in Human Resources. With an illustrious career spanning 15 years, Helen is a seasoned Financial and Organizational leader. She champions innovative strategies, steering the organization towards unprecedented growth and value. Her expertise empowers the Principals in making astute, profit-driven decisions.

In her current capacity as Chief Financial Officer at Agador Spartacus Development, Helen oversees crucial accounting and finance functions, which include expertise in analyzing construction loan budgets, meticulously assessing loan documents, managing lender sources and uses, and excelling in fostering strong relationships with both lenders and investors. She ensures seamless communication and collaboration throughout the financial process. Additionally, Helen adeptly handles the monthly financial funding and skillfully manages the intricate financial and legal processes inherent to each real estate development project. Her unwavering dedication lies in propelling the organization towards sustained profitability and long-term triumph!

TRACK RECORD

Agador Spartacus is a fully integrated development firm. We coordinate the entire development process from land entitlement, acquisition, construction, and asset management. We are involved in the design process of all units and the amenities package for all the developments. As part of the construction management services, we monitor all construction budgets together with the contractor and keep a very detailed control to ensure projects are within budget and delivered on time.

SOLAMAR AT KISSIMMEE **Townhome Villas**

Location: Kissimmee, FL
Type: Multi-Family Residential
Units: 210 Multi-Family Villas
Ground Breaking: May 2021
Costs: \$47,000,000
Equity: \$14,000,000
Lender: Churchill
Loan Amount: \$35,000,000



SOLAMAR AT WILDWOOD **Cottages & Townhomes**

Location: Wildwood, FL
Type: Multi-Family Residential
Units: 243 Cottages & Townhomes
Ground Braking: November 2022
Cost: \$64,000,000
Equity: \$16,000,000
Lender: Churchill
Loan Amount: \$48,000,000



HARBOUR POINTE **Multi- Family with Commercial**

Location: Palm Bay, FL
Type: Multi-Family Residential
Units: 350 Multi-Family Units
Ground Breaking: 1Q 2024
Costs: TBD
Equity: TBD
Lender: TBD
Loan Amount: TBD



TOWNHOMES AT POWELL **Townhome Villas**

Location: Wildwood, FL
Type: Multi-Family Residential
Units: 128 Multi-Family Units
Ground Breaking: May 2023
Cost: \$34,500,000
Equity: \$10,500,000
Lender: Genesis
Loan Amount: \$24,000,000



PARASOL **55+ Active Living**

Location: Melbourne, FL
Type: 55+ Rental Community
Units: 142 Units
Ground Breaking: February 2021
Cost: \$29,000,000
Equity: \$9,000,000
Lender: Centennial Bank
Loan Amount: \$20,000,000



CRELA **Townhome Villas**

Location: Springhill, FL
Type: Townhome Villas
Units: 164 Units
Ground Breaking: 1Q 2024
Cost: TBD
Equity: TBD
Lender: TBD
Loan Amount: TBD



TRACK RECORD

HILTON HOMES 2 SUITES Hotel

Location: Palm Bay , FL
Type: Hospitality
Rooms: 87 Rooms
Ground Breaking: September 2019
Cost: \$17,100,000
Equity: \$5,400,000
Lender: Access Point Financial
Loan Amount: \$11,700,000



HYATT PLACE Hotel

Location: Palm Bay , FL
Type: Hospitality
Rooms: 106 Rooms
Ground Breaking: July 2019
Cost: \$20,900,000
Equity: \$6,600,000
Lender: Access Point Financial
Loan Amount: \$14,300,000



HILTON TRU Hotel

Location: Dania Beach, FL
Type: Hospitality
Rooms: 115 Rooms
Ground Breaking: September 2018
Cost: \$21,200,000
Equity: \$7,500,000
Lender: Ocean Bank
Loan Amount: \$13,700,000



HYATT PLACE Hotel

Location: Melbourne, FL
Type: Hospitality
Rooms: 143 Rooms
Ground Breaking: January 2021
Cost: \$24,000,000
Equity: \$10,000,000
Lender: Abanca
Loan Amount: \$14,000,000



WYNDHAM ORLANDO RESORT Hotel

Location: Kissimmee, FL
Type: Hospitality / Renovation
Rooms: 434 Rooms
Renovation Start: January 2020
Renovation Cost: \$12,000,000
Equity: \$2,000,000
Lender: Access Point
Loan Amount: \$10,000,000



JOE DIMAGIO HOSPITAL Healthcare

Location: Wellington, FL
Type: Medical
Size: 32,000 SF



TRACK RECORD



AVENTURA OFFICE PARK

STORIES: 1
LOCATION: Aventura, FL
USE: Office
PROJECT: Development and Sale of Office
Condo Units - 25,000 SF



BAHIA DELRAY

STORIES: 2
LOCATION: Delray Beach, FL
USE: Residential
PROJECT: 37 Townhomes



COLONIAL PALMS

STORIES: 2
LOCATION: Pompano Beach, FL
USE: Residential
PROJECT : 29 Townhomes



UNIVERSAL STORAGE

STORIES: 3
LOCATION: Miami Gardens, FL
USE: Self-Storage
PROJECT: Development and Sale at CO -
94,000 SF



UNIVERSAL STORAGE

STORIES: 2
LOCATION: Hialeah, FL
USE: Self-Storage
PROJECT: Development and Sale at CO -
65,000 SF



CARIBBEAN SELF STORAGE

STORIES: 3
LOCATION: Isla Verde, Puerto Rico
USE: Self-Storage
PROJECT: Development and Sale at CO -
100,325 SF



CARRIBEAN SELF-STORAGE

STORIES: 2
LOCATION: Juncos, Puerto Rico
USE: Self-Storage
PROJECT: Development and Sale at CO -
65,975 SF



CARRIBEAN SELF-STORAGE

STORIES: 2
LOCATION: San Juan, Puerto Rico
USE: Self-Storage
PROJECT: Development and Sale at
CO - 82,700 SF



CARIBBEAN SELF STORAGE

STORIES: 4
LOCATION: Carolina, Puerto Rico
USE: Self-Storage
PROJECT: Development and Sale at
CO - 90,000 SF

PRESS RELEASE



April 27th, 2023

Attention: Samy Cohen
Principal
Agador Spartacus Development
701 N Federal Highway
Building 1 Suite 201B
Hallandale, Florida 33009

Reference: Ocean Bank Banking Relationship Messrs., Samy Cohen and Alberto Dichi, and related Companies.

Dear Mr. Cohen:

This letter is to serve as confirmation that I have managed the credit account, as well as depository accounts for Messrs. Samy Cohen and Alberto Dichi since September 2018. During that same period, we have extended credit to Messrs. Samy Cohen and Alberto Dichi in the low eight figures. All accounts have been handled as agreed.

Should you require any additional information, please feel free to contact me at (305) 569-8105.

Sincerely,

Jesús R. Garcia
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Phone # 305-569-8105



February 17th, 2023

To whom it may concern,

I am writing to recommend Alberto Dichi. He has been an excellent client of Jones Lang LaSalle ("JLL") since 2002, and since then, we have arranged \$91 million of debt and equity financings for his development company Agador Spartacus Development ("AS Development").

Mr. Dichi is currently developing nearly 600 residential rental units in Central Florida and supporting workforce housing to a part of the country that is experiencing tremendous population and employment growth. In addition to providing homes for Americans, Mr. Dichi's company is indirectly employing hundreds of workers, including construction workers, contractors, architects, engineers, financiers, accountants, etc. Mr. Dichi is an exemplary businessman and developer, and we at JLL hold him in high regard. He is a prominent business leader who is quickly becoming one of the most important single-family rental residential developers in Central Florida.

Please find below three projects that JLL has helped capitalize for Mr. Dichi's company AS Development.

- **Solamar Kissimmee**, 210 residential units in the Orlando MSA - \$35 million construction loan. Press Release [here](#)
- **Solamar Wildwood**, 243 residential units in The Villages MSA - \$48 million construction loan. Press Release [here](#)
- **Townhomes at Powell**, 132 residential units in The Villages MSA - \$8 million equity investment.

Should you have any further questions about him, feel free to contact me.

Max La Cava
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News release

\$35M non-recourse construction financing secured for build-to-rent townhome development in the Orlando area

JLL Capital Markets secured construction financing for Solamar Kissimmee, a 210-unit, build-to-rent townhome development in Kissimmee, Florida

March 10, 2022

Jenna Sharp

Property Management and Capital Markets

+1 214 438 6450



JLL worked on behalf of the borrower, Old Vineyard Road LLC, to secure a three-year, non-recourse loan through a New York City-based debt fund. Agador Spartacus Development is developing Solamar Kissimmee on behalf of a joint venture between Trusot's real estate division and T.D.G Enterprise, two multi-national real estate investment companies with holdings in Mexico and the United States.

Once completed, Solamar Kissimmee will feature two- and three-bedroom units housed in more than 35 buildings, with six attached one- and two-story housing types offering semi-private backyards. The property will benefit from a robust amenities package, including a resort-style swimming pool, a spacious sun deck with private cabanas, a professional fitness studio with on-demand spinning classes, two dog parks, BBQ pit areas and a Class A clubhouse.

Located right off US Highway 192 (67,000 VPD), the property is strategically positioned 10-minutes from NewCity, a 500-acre master-planned technology district that is set to become a global center for smart sensors, photonics, nano technology research and development and big data/predictive analysis. Additionally, the property is within a 10-minute drive of Walt Disney World and a 20-minute drive from Orlando International Airport.

The JLL Capital Markets Debt Advisory team representing the borrower was led by Max La Cava, Brian Gaswirth and Drew Jennewein.

"With north of \$80 billion raised to acquire or develop single-family rental assets, the build-to-rent sector is quickly establishing itself as a major asset class and experiencing a growth trajectory comparable to that of the apartment sector during the 1990s and 2000s," La Cava said. "Lenders were attracted to Solamar Kissimmee given the property's low-density layout, which is sought after by tenants, the market's robust fundamentals characterized by population and employment growth and the major institutional appetite to acquire BTR assets offering a clear path towards an exit strategy."

JLL Capital Markets is a full-service global provider of capital solutions for real estate investors and occupiers. The firm's in-depth local market and global investor knowledge delivers the best-in-class solutions for clients — whether investment and sales advisory, debt advisory, equity advisory or a recapitalization. The firm has more than 3,000 Capital Markets specialists worldwide with offices in nearly 50 countries.

For more news, videos and research resources on JLL, please visit our [newsroom](#).



News release

JLL Capital Markets arranges \$48M non-recourse construction financing for Solamar Wildwood, a 243-unit build-to-rent community in Central Florida

The project contains a mix of townhomes and villas and is located in Wildwood, Florida adjacent to The Villages – the top-selling master-planned community in the United States

January 23, 2023

Jenna Sharp
Property Management and Capital Markets
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55+ active adult master planned community in the United States.

JLL worked on behalf of the borrower, TRUSOT Developments and Agador Spartacus Development, to secure the two-year, non-recourse loan through Churchill Real Estate. TRUSOT and AS are developing Solamar Wildwood as part of a joint venture that includes several projects across Florida, including Solamar Kissimmee, which was also financed by Churchill Real Estate.

"We view this as a continuation of our overarching belief in the BTR space and are excited to continue down this path with the TRUSOT and AS team" said Jeff Rosenfeld, who, along with Sean Robertson, co-head Churchill's Institutional Property Group.

Once completed, Solamar Wildwood will feature one, two- and three-bedroom homes, with semi-private backyards and a combination of surface parking spaces and private garages. The property will benefit from a robust amenities package, including a resort-style swimming pool, a spacious sun deck with cabanas, a professional fitness studio with a yoga room, a summer kitchen and a tropical clubhouse.

Located adjacent to The Villages – the #1 fastest growing metro area in the U.S. since 2010, Solamar Wildwood will strategically capture multiple renter demographics, including a portion of the 65,400 employees working in and around The Villages who are under 55 and restricted from living in The Villages, new-to-market residents migrating to The Villages who want to rent before committing to buying and existing homeowners within The Villages who are seeking to upgrade to a maintenance-free build-to-rent lifestyle.

The JLL Capital Markets Advisory team was led by Senior Director Max La Cava, Director Kenny Cutler and Analyst Karim Khabiboulin.

"Construction lenders remain bullish about the fundamentals in the single-family/rental space as evidenced by the multiple financing quotes secured for Solamar Wildwood," said La Cava. "Banks and debt funds recognize the value proposition of developing build-to-rent communities in fast growing submarkets with supply-demand imbalances in the housing sector."

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technology to create rewarding opportunities, amazing spaces and sustainable real estate solutions for our clients, our people and our communities. JLL is a Fortune 500 company with annual revenue of \$19.4 billion, operations in over 80 countries and a global workforce of more than 98,000 as of December 31, 2022. JLL is the brand name, and a registered trademark, of Jones Lang LaSalle Incorporated. For further information, visit [jll.com](#).

About Agador Spartacus Development

Agador Spartacus Development is a regional, professionally run, privately owned company that is active in the United States and Mexico. Agador Spartacus Development is a dynamic and expanding real estate development firm that controls a real estate portfolio of office buildings, multi-family developments, hotels and retail properties. For further information, visit [asdevgroup.com](#).



For more news, videos and research resources on JLL, please visit our [newsroom](#).

About JLL

JLL (NYSE: JLL) is a leading professional services firm that specializes in real estate and investment management. JLL shapes the future of real estate for a better world by using the most advanced technology to create rewarding opportunities, amazing spaces and sustainable real estate solutions for our clients, our people and our communities. JLL is a Fortune 500 company with annual revenue of \$19.4 billion, operations in over 80 countries and a global workforce of more than 102,000 as of September 30, 2022. JLL is the brand name, and a registered trademark, of Jones Lang LaSalle Incorporated. For further information, visit [jll.com](#).

Plans underway for construction of Solamar Wildwood in Florida

Modified date: Jan 29, 2023



Solamar Wildwood will comprise 243 townhomes and villas with one-, two- and three-bedroom layouts.

Plans are underway for the construction of a 243-unit apartment community dubbed Solamar Wildwood in Florida. The developers, TRUSOT Developments and Agador Spartacus Development are getting a \$48 million, two-year, non-recourse loan to fund the project.

JLL's team represented the developers in the transaction where Churchill Real Estate is the lender. Senior Director Max La Cava, Director Kenny Cutler, and Analyst Karim Khabiboulin led JLL's Capital Markets Advisory team. According to Jeff Rosenfeld, a co-head at Churchill, the company is happy to continue down this development path.

Expectations for the Solamar Wildwood in Florida



Developers Nab \$48M Loan To Build Fla. Build-To-Rent Homes

By Charlie Innis · January 23, 2023, 7:02 PM EST

Real estate firms Trusot Developments and Agador Spartacus Development clinched \$48 million in financing to construct a build-to-rent project in Central Florida next to the largest retirement community in the country...

TRANSACTIONS - JANUARY 24, 2023

TRUSOT Developments JV to build 243-unit build-to-rent community in Central Florida

BY RELEASED

TRUSOT Developments and Agador Spartacus Development have plans to develop Solamar Wildwood, a 243-unit build-to-rent townhome and villa community located in Wildwood, Fla., and adjacent to The Villages, the largest 55-plus active-adult master-planned community in the United States.

TRUSOT and AS are developing Solamar Wildwood as part of a joint venture that includes several projects across Florida, including Solamar

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37

Number of years we've been in the residential property business

#1

Our ranking among independent Student Housing Managers Nationwide

#3

Our ranking among NMHC's 50 Largest Apartment managers nationwide

13

Consecutive years we have been an Accredited Management Organization® of IREM®

#8

Our ranking among Affordable Housing managers nationwide

0

Properties we own, which means we are exclusively aligned behind our clients' best interests

6500

Number of Build to Rent units our team has managed

8700

Number of Senior housing units we manage

8700

Value of rental properties that we manage nationwide

Across the Nation

ASSET LIVING – THIRD PARTY PROPERTY MANAGER



6,500+
Employees



225,000+
Units Managed



40+
States Served



125,000+
Beds



42%
resident retention
on average



95%
multi-family occupancy

With 37 years of managing multifamily and 27 years of managing Student Housing, Asset Living has extensive proprietary libraries of data and of what works



Leading Manager in the
top 100 Properties



#1 Third-Party
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Today, Asset Living has 34 B2R properties under management, totaling close to 6,500 units.

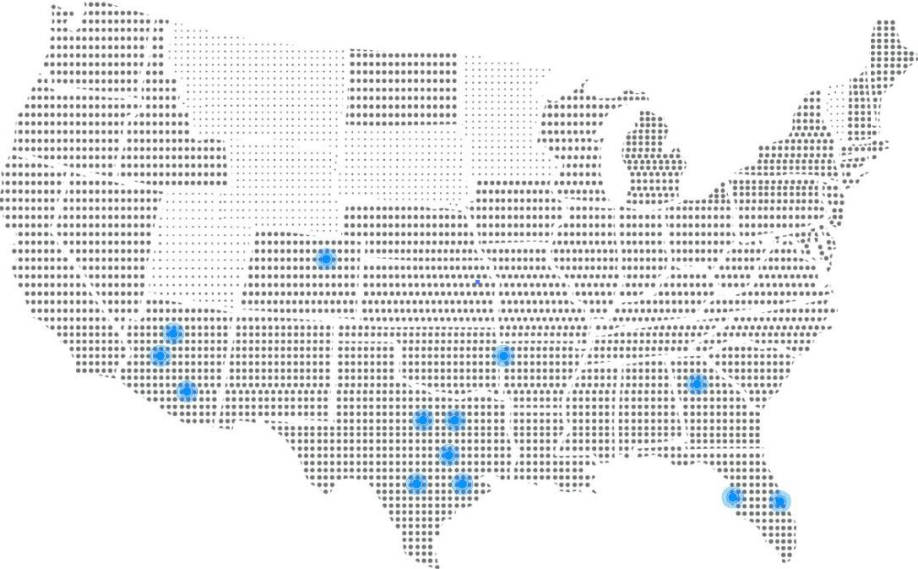
For 15 years, we have delivered over 250+ projects across the nation with an average of 95% occupancy.

ASSET LIVING – THIRD PARTY PROPERTY MANAGER

Current Portfolio	Location	Units
Hearty Homes	Port St. Lucie, FL	107
Integra Station 2114	Melbourne, FL	300
LUMA at Delray	Delray Beach, FL	212
Parramore Oaks	Orlando, FL	91
Integra Park at Oakleaf	Middleburg, FL	249
Allure on Enterprise	Debary, FL	130
Solmar Apartments	Kissimmee, FL	210
Edison Grand	Fort Myers, FL	323
Integra Myst	Deltona, FL	301
Alton Central Park	Port St. Lucie, FL	318
Integra Wrights Point	Port Royal, SC	216
Douglas Grand at Telecom	Tampa, FL	331
Legends Pointe	Atlanta, GA	421
Park at Wilkerson	Rock Hill, SC	136
Shockley Terrace	Anderson, SC	258
Renata at Lakewood Ranch	Bradenton, FL	502

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No matter where our work takes us, we’re determined to drive positive impact for our clients and the communities where we operate.



States operating in:

40+

Corporate Offices:

13

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Pre-Construction Services:

CERTIFIED provides invaluable services during your project's planning stage including site investigations, document review, scheduling, budget development, due diligence assistance, and permitting.



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As Construction Managers, CERTIFIED becomes your team member throughout the construction delivery process.



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As a Design/Builder, CERTIFIED acts as your single point of contact for total project development. We guide our clients through the entire design, budgeting, permitting, and construction phases of each project.



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As a General Contractor, CERTIFIED can join your team in the traditional "design-bid-build" delivery format, or as a member of your team on a negotiated basis.

OUR VALUES CREATE THE DIFFERENCE

Prominent clients, business owners and national brands choose CERTIFIED as their builder of choice because of our values – Service, Integrity, and Relationships. At CERTIFIED our main goal is to deliver outstanding, personalized service to each client. We pride ourselves in quality, cost-efficient construction backed by technical proficiency and a professional approach to each project we build. The high standards we set, and the ability to carry through, translates to clients who continue to hire CERTIFIED for future projects. Satisfied clients are our best source for new business. When you hire CERTIFIED, you get a long-term partner and advocate with services we stand behind. Our systematic approach to commercial construction has incorporated industry best practices and our own innovations over the last two decades..

OVER 30 YEARS OF ACCOMPLISHMENTS



Total Builds
1057



Repeat Clients
86%



Total Sqft
9.1 MIL



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